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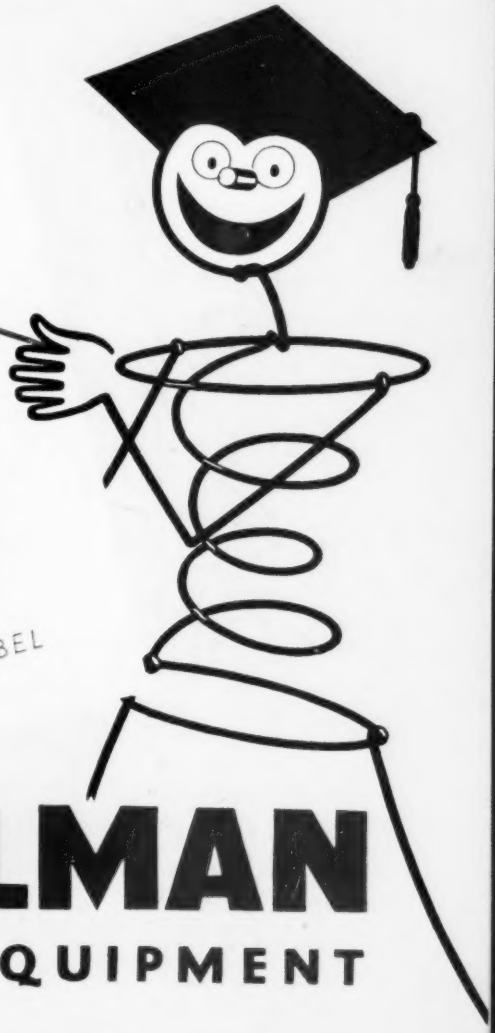

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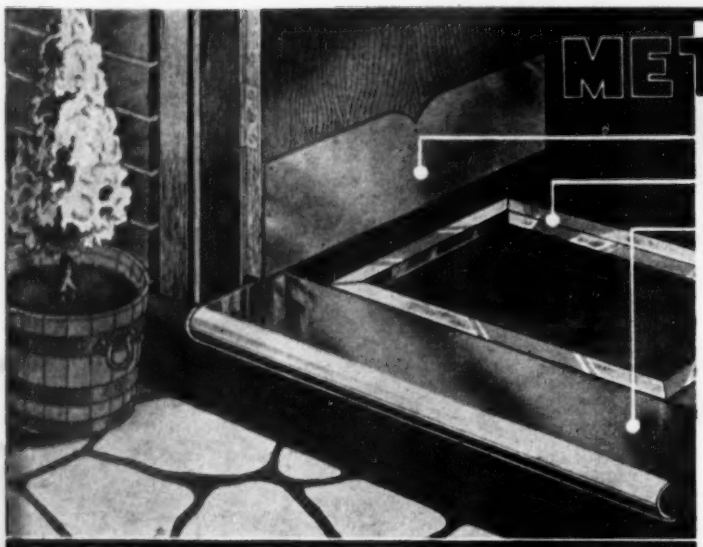

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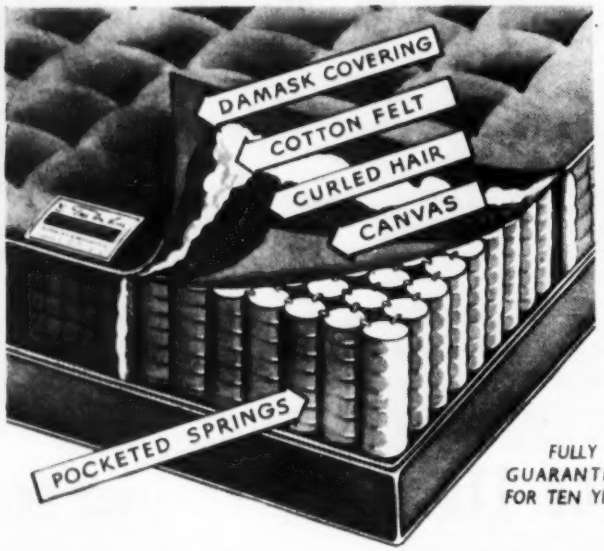


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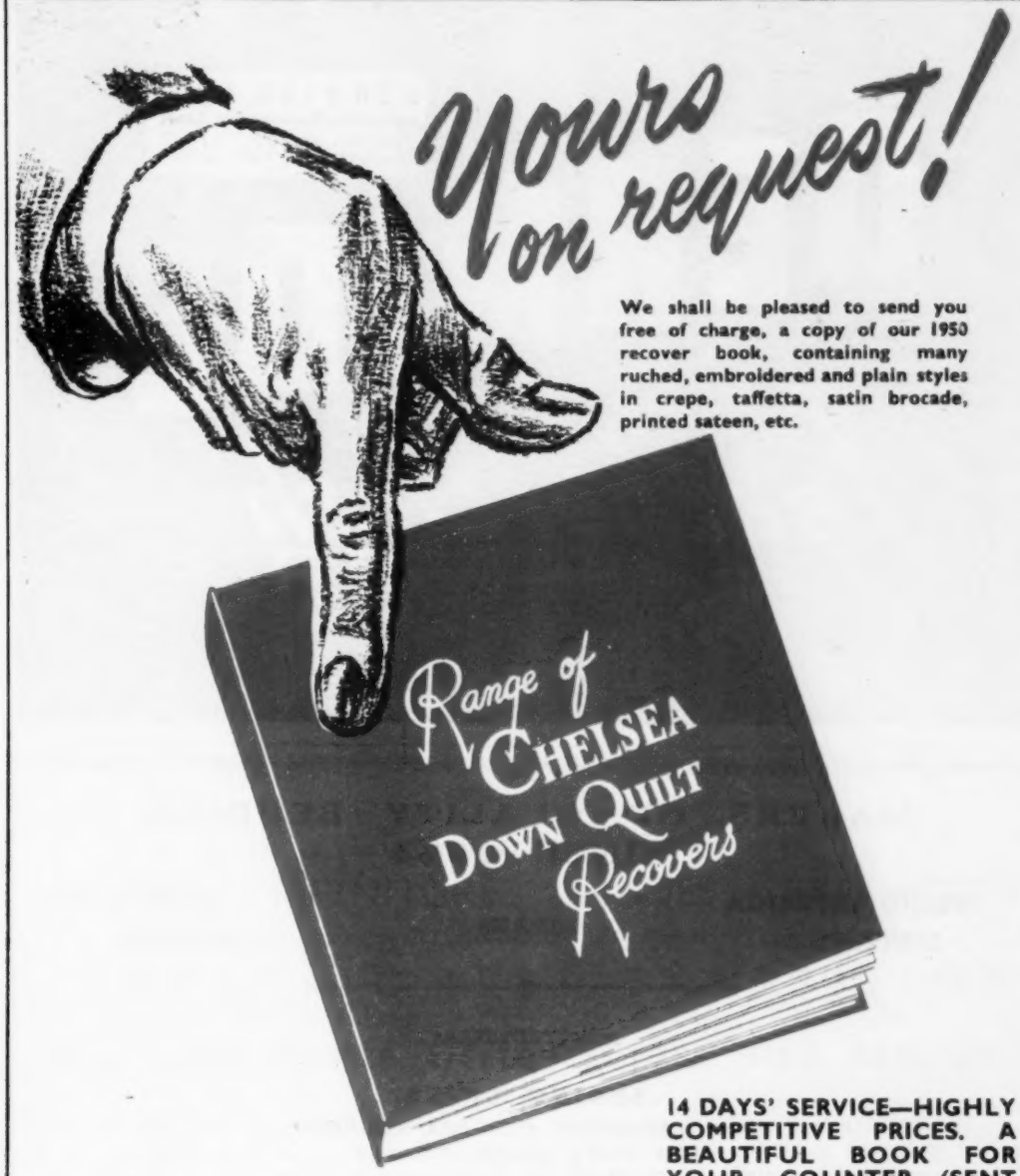


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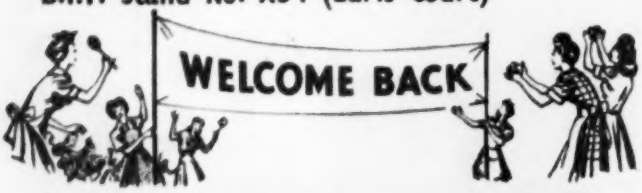


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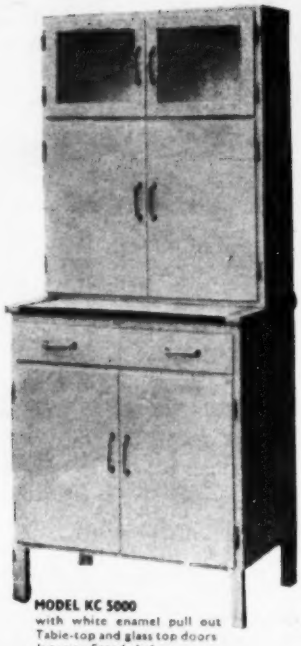

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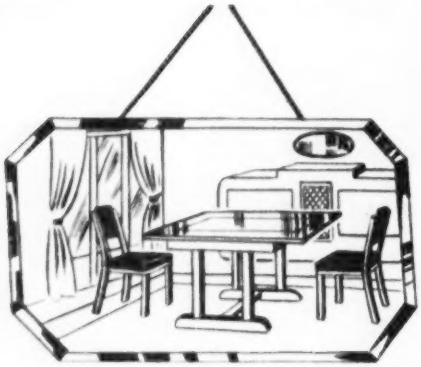

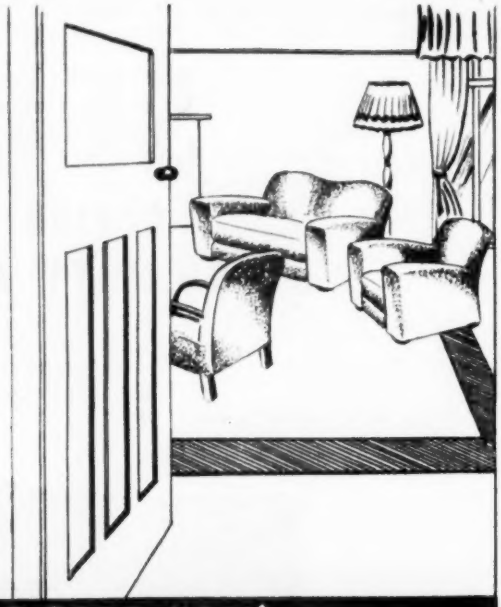

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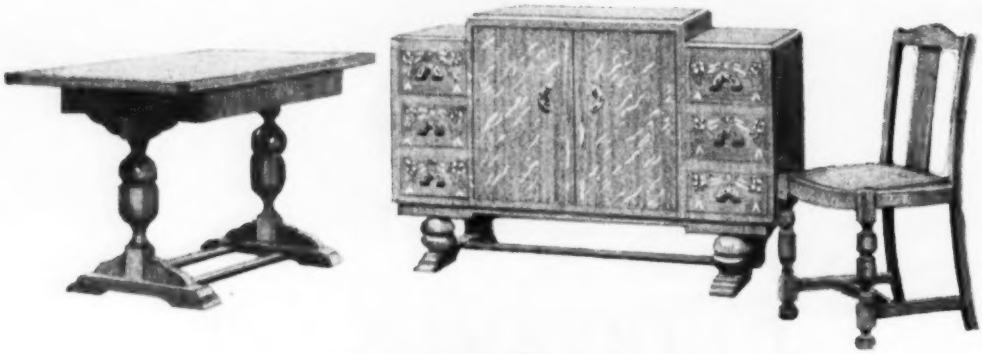

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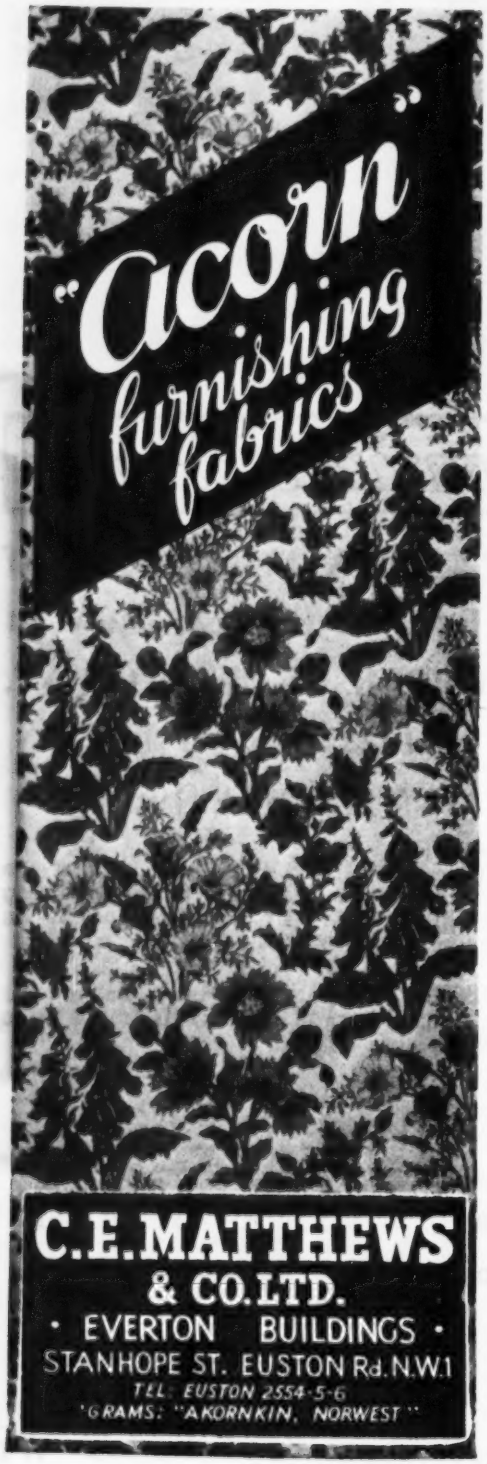


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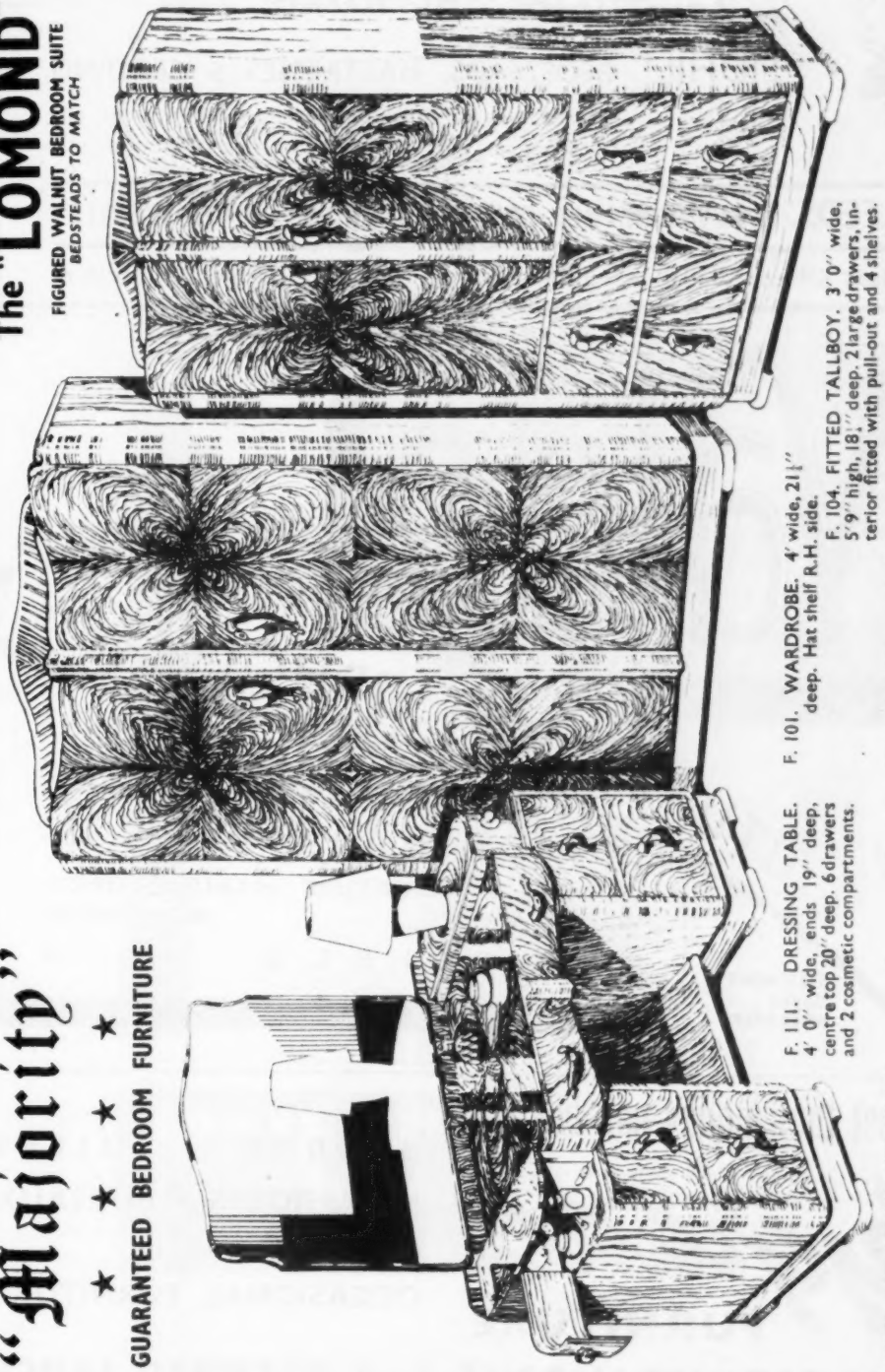

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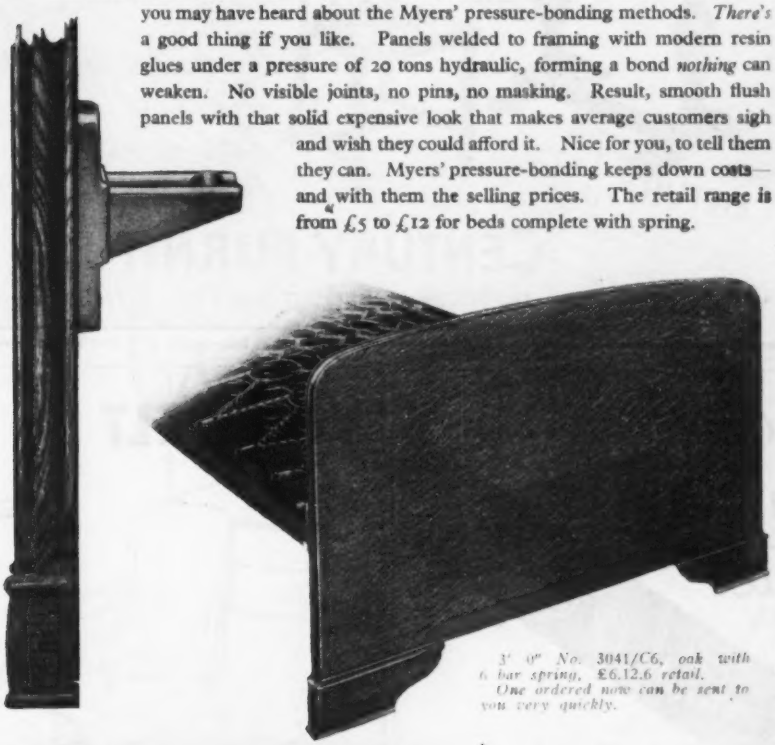

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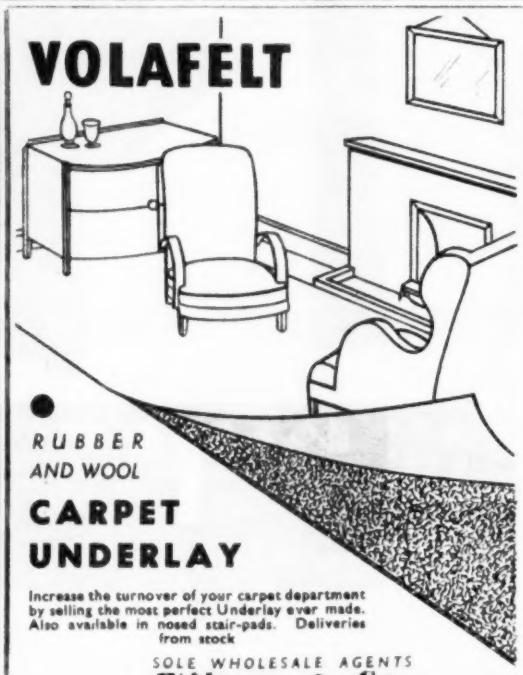

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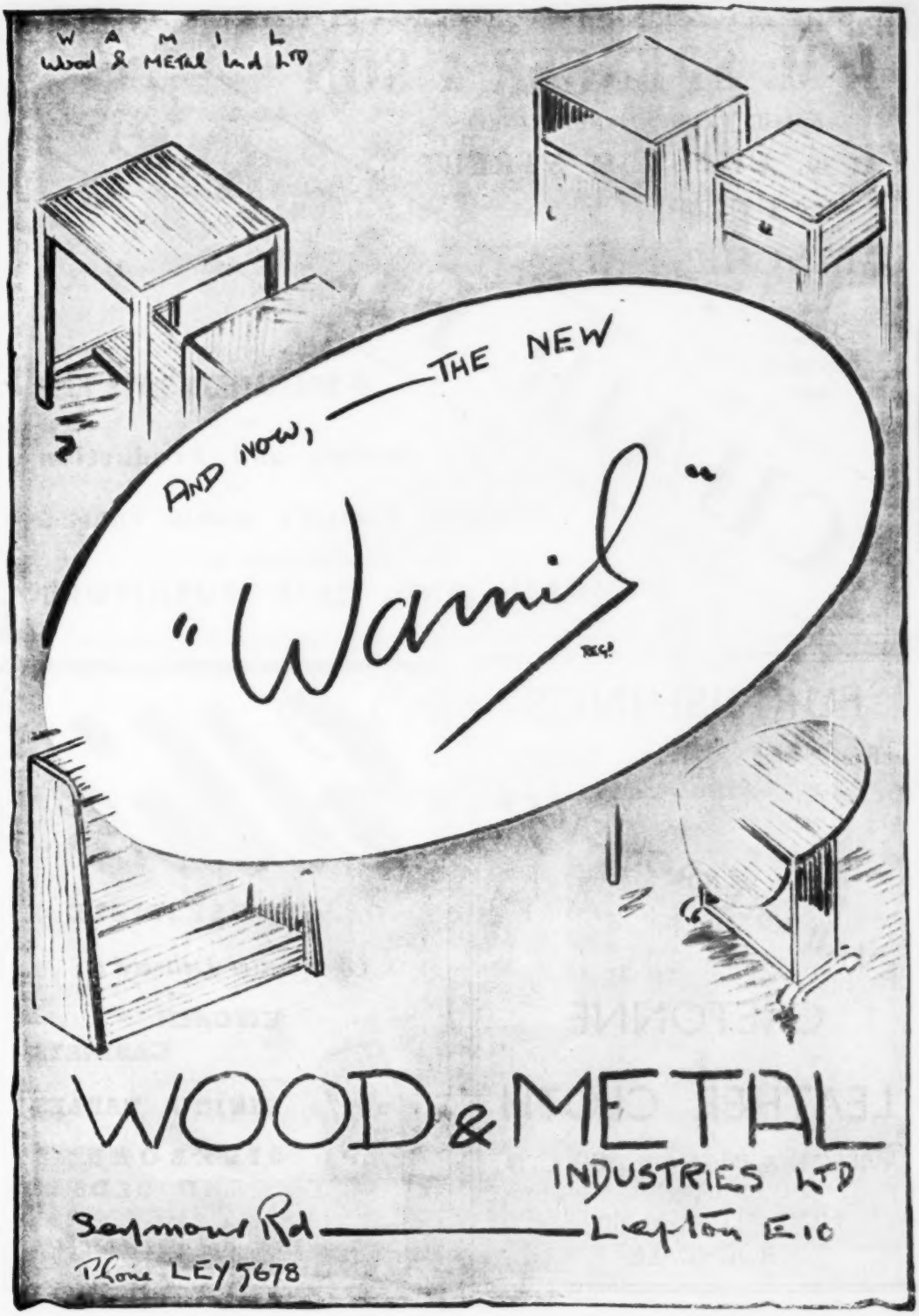
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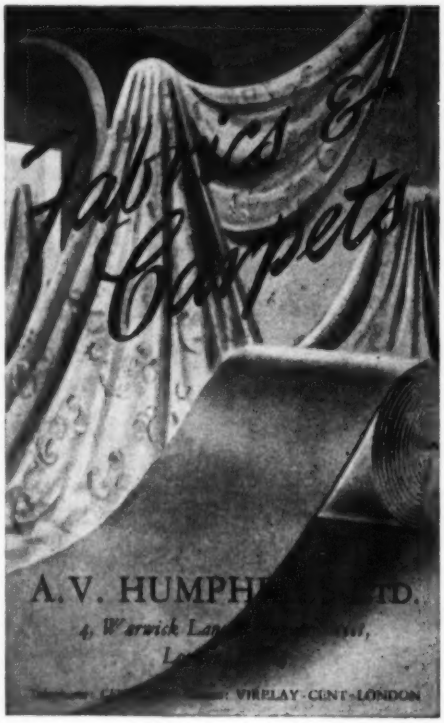


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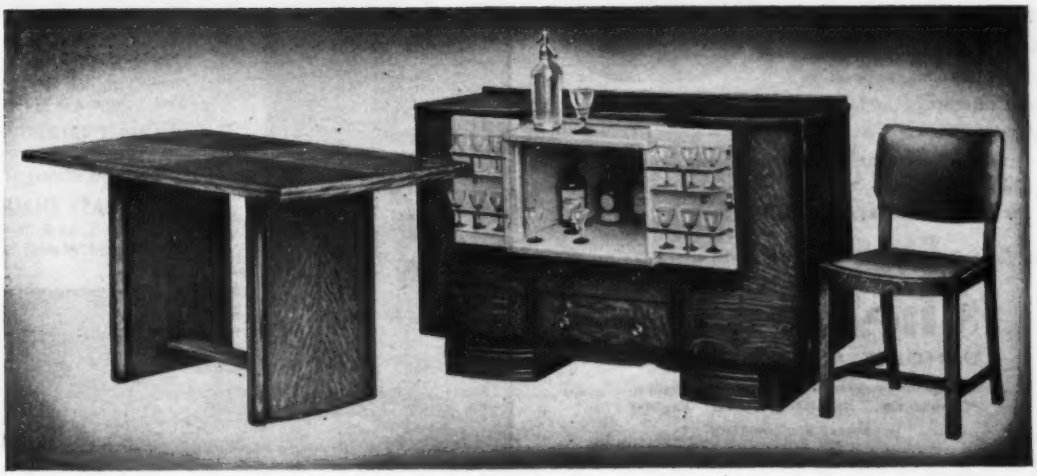

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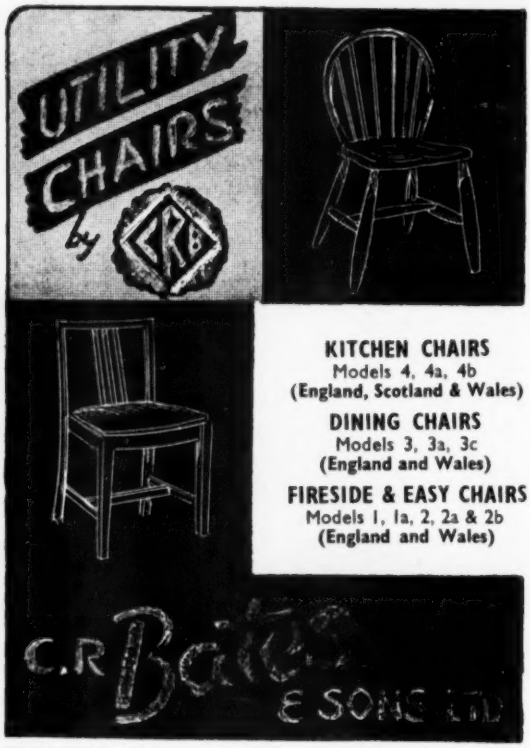


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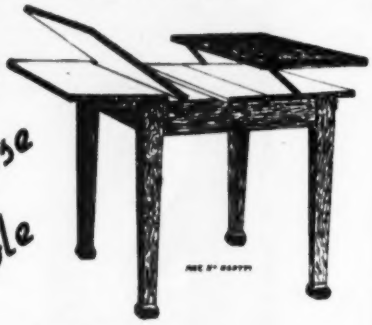

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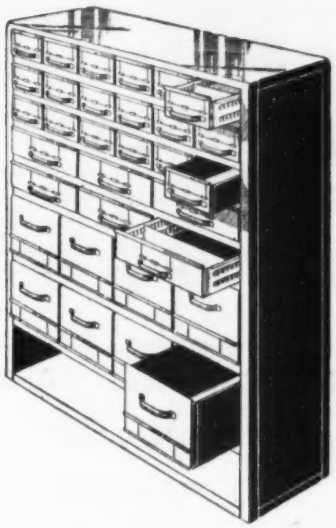

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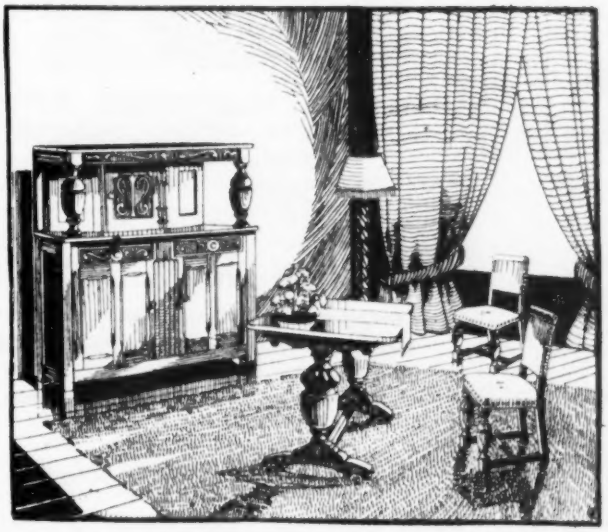

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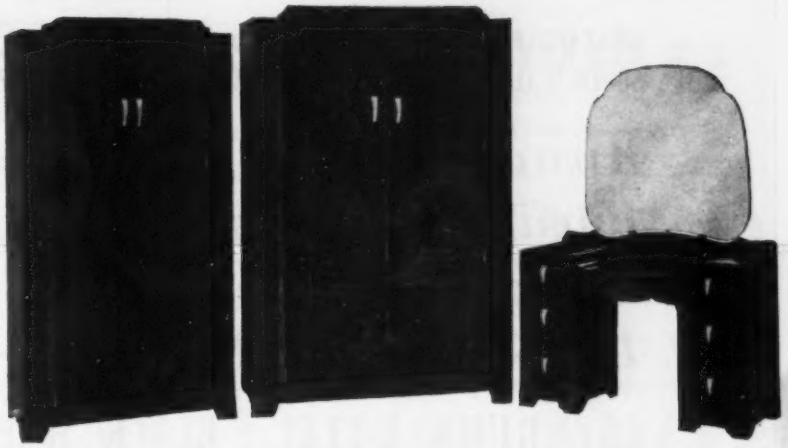

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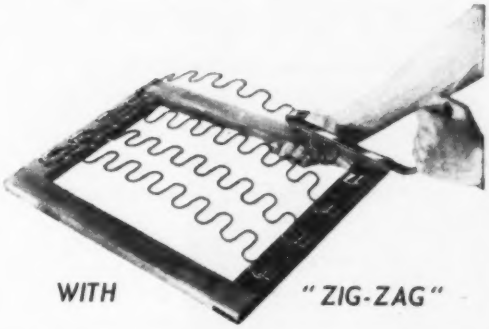

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# FURNISHER GAOLED IN £184,000 TAX CASE

## False Statements To Inland Revenue

**"WE say that these people put their heads together, and at the end of each accounting period, which ends on December 31 of each year, they made false returns to the Inland Revenue," Mr. Neville Laski, K.C., stated at Manchester Assizes on Tuesday of last week.**

THIS was said when John Archer Medcalf, of Hazelwood Road, Hale, William Edward Walker, of Chester Road, Poynton, directors of Holmes, Terry & Co., Ltd., furnishers and warehousemen, of High Street, Manchester, and Charles Halliday, a retired chartered accountant, of Southport Road, Thornton, Lancs, pleaded not guilty to conspiring with Charles Frederick Terry, former governing director of the company, who died in February, 1944, to defraud the Inland Revenue.

They also pleaded not guilty to charges alleging they made false statements in accounts covering each year's trading between 1940 and 1945.

### "Fluttering in Dovecots"

In the yearly returns stock valuation figures had to be disclosed, Mr. Laski explained. Mr. A. P. Wilkinson, an inspector of the Inland Revenue, had caused a letter to be written after receiving the company's accounts for the year ended December 31, 1945, and it apparently caused a fluttering in the dovecots.

Halliday and Medcalf, on August 1, 1946, went to see the inspector, and the existence of a reserve fund was disclosed. Subsequent investigations led to some amazing discoveries. Certain sales, made at the back end of a year, were not recorded in that year's accounts, but held over and included in the business for the following year.

Recalling that Mr. Charles Frederick Terry died before the accounts for 1943 were sent to the Inland Revenue, Mr. Laski commented: "If these men were honest men who had been forced by a stronger will than their own to resort to these irregularities, was not this the time to call a halt and disclose the true position?"

The company had paid £135,000 to the Inland Revenue, which satisfied the excess profits tax account, and there was no doubt about the firm's ability to pay whatever else was due. The total alleged to have been involved was £162,099.

Mr. A. P. Wilkinson, senior inspector of taxes, stated that when Halliday and Medcalf saw him in August, 1946, Medcalf told him that from 1940 the directors had made deductions from the value of the stock which had not been disclosed.

These deductions had been made for reasons of prudence, for they had had in mind the difficulties experienced in the slump after the

(*continued over page*)

## *King and Queen at B.I.F. Stand*

*The King and Queen and Princess Margaret visited the B.I.F. on Monday. Picture shows their Majesties on the stand of the Scottish Furniture Manufacturers. Mr. William Johnstone is on the right and Lady MacGregor of MacGregor at the back. (Report starts page 56).*

# £184,000 Tax Fraud Case

## Furnisher Gaoled for Year

(*from previous page*)

1914-18 war. It was never intended, Halliday had said, to let excess profits tax restrictions be taken off without disclosing the existence of the reserve.

When the hearing was resumed on Wednesday, Medcalf—who had pleaded not guilty to charges relating to making, or causing to be made, false statements to the Inland Revenue—indicated that he wished to amend his plea. He was allowed to amend his plea to one of guilty to twelve of the charges against him.

It was also stated that Medcalf wished to plead guilty now to conspiracy with Terry only, but the prosecution refused to accept this plea.

William R. Carter, an accountant, who carried out an investigation in the tax position of Holmes, Terry & Co., Ltd., stated that between 1940 and 1946 the firm's profits were understated to the Revenue to the extent of £162,099 by writing down the valuation of stock, and by £26,189 in respect of post-dated sales.

### Conserving Company's Capital

Replying to Mr. A. D. Gerrard, K.C., who represented Medcalf, Mr. Carter said he thought Medcalf's dominant motive in forming a reserve fund of £162,099 was the conserving of the company's capital. Medcalf remembered the slumps of 1920 and 1921, and feared a similar slump.

Giving evidence, Walker, who joined the company in 1900 as a junior clerk, stated that he was appointed a director "in name only" in 1938. He also carried out the duties of stock and sales manager. He never had any authority regarding policy or any dealings with the financial aspect of the business.

During Terry's lifetime he had never had any discussion with Medcalf or Halliday over the discounting of stock. He knew that money was being withheld from the Inland Revenue through the post-dating of sales. There were two courses open to him—to resign, which he could not afford to do, or to approach the Revenue authorities and state his position. He did neither. When E.P.T. was reduced moneys carried forward would have to be taken back again.

Senior partner in a firm of chartered accountants until his retirement in March, 1949, Halliday said he had nothing to do with the "spade-work" on the yearly audits of the company's accounts.

He had no idea that anything was being done with the object of avoiding taxation.

In reply to Mr. Laski, Halliday said he now realised that when his attention was drawn to the writing down of stock values he should have approached the directors of the firm and questioned them about it.

**On Thursday, when the defendants were found guilty of conspiring to defraud the Inland Revenue of more than £184,000, Halliday was also found guilty on six charges and Walker on five charges (but not guilty on a sixth) alleging they made false statements about the firm's profits which were delivered to the Inland Revenue.**

Earlier, Medcalf had pleaded guilty to six similar charges and to six others accusing him of making false statements in tax returns.

Medcalf and Halliday were each sentenced to twelve months' imprisonment and ordered to pay £500 each towards the costs of the prosecution.

Walker was fined a total of £550 and ordered to contribute £250 towards the prosecution's costs.

"You three people were engaged in robbing the country—for the time being at any rate—of sums which totalled over £184,000," Mr. Justice Lynskey declared.

Passing sentence, the Judge said he had taken into account all that had been said on behalf of the defendants, and he was prepared to believe in the case of them all that the person who originated this idea of defrauding the Revenue was the late Charles Frederick Terry.

Walker's case was a little different from that of his companions. He (the Judge) thought Walker had been drawn into this matter, probably very much against his will, and he fully appreciated the difficulties in which both Walker and Medcalf found themselves after the death of Terry. It was also very distressing to see a man like Halliday, with a long and honourable career behind him, convicted of such offences.

# *Suppliers Win Leathercloth Action*

IN the King's Bench Division of the High Court on Monday, Mr. Justice Streatfeild had before him an action by W. T. Harris, of Brewery Mills, Wallingford, Oxford, against S. I. Gane Products, Ltd., of Artillery Lane.

The action was the result of a deal in some thousands of yards of leathercloth at 4s. 11d. a yard.

The plaintiffs claimed for the price of goods sold and delivered.

Counsel said the matter now before the Court was to a claim for £55 3s., with related discounts to be allowed the plaintiffs. Some thousands of yards of leathercloth had changed hands, and the plaintiffs said they were entitled to the balance they now sought to recover.

### Counter-claim for Damages

The defendants counter-claimed for damages, and set up that under an agreement with the plaintiffs they had failed to fulfil it, and that they were entitled to damages.

Plaintiffs denied making any agreement as alleged.

On Wednesday, his lordship gave judgment for the plaintiffs for £159 13s., including the claim for £55 with costs and for the plaintiffs on the counter-claim with costs.

## Customer To Pay Furnisher £857 Balance of Account

IN the King's Bench Division of the High Court on Tuesday, Mr. Justice Byrne had before him an action by Brompton House, Ltd., of Albemarle Street, London, against Mrs. Boyd Shenandoah, of Pitts House, Park Lane, London, to recover £857, being the balance due for the purchase of furniture, etc., chosen at plaintiffs' antique shop.

Counsel for the plaintiffs said the suit was not defended. The defendant had paid a substantial deposit. The defendant, by her defence, pleaded that there was an agreement that goods not paid for would revert to the plaintiffs, and that defendant would not have to pay for them.

Mr. Longman, managing director of the company, gave evidence, and denied that he ever made the agreement suggested. The defendant, on the second occasion when she came to the shop, was accompanied by another lady, whom she referred to as "Princess Shenandoah." They had made payments of £215 and £475.

His lordship entered judgment for the plaintiffs for £857 with costs.

# Wycombe Works Gutted

## £100,000 Damage

**NEARLY 100 furniture workers had to dash for their lives when a disastrous fire swept the factory of F. D. Welters, Ltd., furniture manufacturers, of Copyground Lane, High Wycombe, last week.**

IN one of the worst outbreaks in the High Wycombe industry for a dozen years, the factory was gutted and damage estimated at £100,000 done in little more than an hour.

Large stocks of materials and completed furniture, including orders taken at the recent B.F.M. exhibition and awaiting despatch, were destroyed in the fire.

The fire began with an explosion in the spray polishing department, and within five minutes the main factory block was a mass of flames. Operatives in many departments had to drop their tools and dash for safety, and many on the third floor had narrow escapes from being trapped. Two men were slightly injured and had to be taken to High Wycombe Hospital for attention. No one was seriously hurt.

### Firm's Books are Saved

Only in the office block were salvage operations possible, and members of the office staff carried to safety many of the firm's books, ledgers and office equipment.

Firemen from four towns prevented the flames from reaching the nearby factory of Bristow & Townsend, Ltd., furniture manufacturers, and adjoining houses.

Mrs. F. D. Welters, wife of Mr. F. D. Welters, managing director of the firm, said: "I was working in the office when the fire broke out. The workshops seemed to be ablaze almost at once. It has taken 25 years to build up the firm, and we had to stand and see it destroyed in an hour."

F. D. Welters, Ltd., had been working to capacity, and the despatch warehouses were full.

But every effort is being made to resume production as soon as possible. Efforts are being made to secure new premises in the Wycombe area, and the foremen and many of the workers are being retained.

The firm has expressed its great appreciation of the sympathy and help it has received from so many of its fellow manufacturers and suppliers since this serious fire.

*A few minutes after the Welters fire had started.*

# Big Furniture Developments at Wright Bros. of Richmond

**ARRANGEMENTS to improve their furniture showrooms to provide better displays and to further their excellent trading figures, are being made by Wright Brothers, Ltd., departmental store, 29-34, George Street, Richmond, Surrey.**

INTERVIEWED by a *Furnishing World* reporter, Mr. W. Roberts, furnishing manager and buyer, who was previously with John Barker & Co., Ltd., Kensington, said: "We shall soon be reorganising the whole of our furniture department. Bedroom and dining suites are to be featured in a series of separate bays which will be constructed in the main showroom. The entire department is to be redecorated.

"Sales have been most encouraging during the past few weeks because a good percentage of the store's window space has been given over to displaying merchandise from this department. This has influenced our decision to give furniture a really good exhibition background."

Another development at this store has been an extension of the soft furnishing department.

*Top left, Mr. Alfred Wright, managing director; top right, Mr. W. Roberts, furnishing manager and buyer; and left, Mr. W. W. Poole, director and soft furnishing buyer.*

Mr. W. W. Poole, director and soft furnishing buyer, told our reporter: "This section of the business has improved as regards trade, and we have been obliged to increased display space."

Mr. Alfred Wright, managing director of this old-established furnishing house, is, at the age of 75, still very active in the business.

# Lace Men Lose Secretary

THE death occurred on April 26 of Mr. John Brown, of Newmilns, Ayrshire, secretary of the National Council of the Scottish and Nottingham Lace Furnishing Manufacturers' Association.

When the lace furnishings industry became concentrated in 1942, he became secretary of British Lace Furnishings, Ltd., which controlled the industry until 1947.

# Death of St. Helens' Furnishing Chief

MR. THOMAS G. GRIFFIN, manager and director of Griffins, Ltd., furnishers, Sefton Place, St. Helens, died a few days ago at the age of 74 years.

He was the son of the founder of the firm.

# Wholesalers Must Not Retain Manufacturers' Discounts

## But B.o.T. May Reconsider

**THE chairman of the London and Southern Wholesale Furniture Traders' Association, Mr. C. O. Marriner, disclosed at last week's annual general meeting at the Palmerston Restaurant, London, that their request that any discount on allowances granted by a manufacturer to a wholesaler should be retained by the wholesaler, as payment for services rendered, without, as at present, affecting or lessening the retailer's profits, had been refused by the Board of Trade.**

IT had, however, been indicated that this position might be reconsidered in the future.

The trade, said Mr. Marriner, had experienced the shedding of many restrictions regarding materials, and so on, but probably the most important to wholesalers had been the de-control of the price of non-Utility furniture and the facilitating of the importation of furniture by anyone so desiring, within overall limits.

Also, anyone who bought manufactured furniture "in the white" and processed it by polishing or staining it, now ranked as a manufacturer and could put on a profit which he could retain.

At the same time, the healthy air of competition had been retained and was growing even keener.

### Place In Price Structure

This was the background, against which they were striving to obtain for the furniture wholesaler, a place in the price structure and in the trade which was no more than his due.

"The Board of Trade fears that competition will not prevent prices from rising, or quality from falling, if the furniture wholesaler is included in his own sphere, but the Board does not appear to fear that possibility—which we do not countenance—in any other controlled trade. Why should furniture wholesalers be made the exception?"

The association had always stressed that manufacturers should only grant discounts which reflected the savings achieved by selling through wholesalers, and, that such savings did exist, was borne out by the offers of substantial discounts now being made by manufacturers.

But the wholesalers were precluded by law from availing themselves of these perfectly reasonable offers.

**Despite this state of affairs, their representations had been actively opposed from within the trade, and in this connection, their committee was gravely conscious of the lack of support given to all their requests by the Furniture Convention.**

They were, however, receiving encouraging support from other organisations: The Independent Trades Alliance, Federation of Wholesale Organisers, and the Furniture Working Masters' Association which had recommended a handling charge of up to 15 per cent.

Mr. Marriner then announced the resignation of the secretary, Mr. E. F. C. Rigg, whose post had been temporarily filled by Mr. W. H. Griffiths.

He paid a tribute to the late Mr. L. Cohen who was the first chairman and the first president of the association.

*Mr. C. O. Marriner*

The meeting confirmed that the committee should be limited to ten members with a quorum of three with the chairman, and that its members should resign annually and stand for re-election if they so wished.

Mr. C. O. Marriner was re-elected chairman and Mr. G. Goslett vice-chairman. The committee was re-elected en bloc and now consists of Messrs. W. H. Griffiths, D. A. Hollander, T. A. Hollington, H. Klug, C. G. Lincoln, E. Snowman, with Mr. Marriner and Mr. Goslett.

# *Newcastle Furnishers Open Their Thirty-First Branch*

**HARDY & Co. (Furnishers) Ltd., 64-68 Clayton St., Newcastle upon Tyne, have opened their thirty-first Branch at 28 Station Road, Ashington.**

CABLEGRAMS of congratulations were received from the directors, Mr. H. Cohen and Dr. M. L. Slotover, F.R.C.S., who are both out of the country on business.

At a dinner in the evening, Mr. J. Etherington, general manager, remarked that this was the fortieth trading year of the company and that it had grown from one small shop into thirty-one, also that there was every reason to believe that further branches would be opened within the course of the next few months.

He felt that the rapid growth of the company was mainly due to Mr. H. Cohen.

He went on to say that the trading of the company was very sound and there was every reason to hope that it could be maintained, if not exceeded, though he reminded those present that the competitive days of 1939 were back again and that it was essential, if a branch was to continue sound trading, that good class merchandise, clean shops and efficient sales staff would have to be fully maintained.

Congratulating Mr. R. Kennedy on his appointment as manager of the new branch, Mr. Etherington read to him thirty telegrams received from all the branches throughout the country wishing him every success for the future.

### Spiralynx Fire Not Serious

THE fire at the premises of Spiralynx (1933), Ltd., 50, Eagle Wharf Road, London, N.1, was not as serious as at first reported.

The damage was so slight as to enable the firm to continue the manufacture of their springs within two days, but the making of beds suffered for a slightly longer time. Deliveries were held up only for a week or so.

# H.P. Trade "Never So Free From Criticism"

"THE hire-purchase trade has never been so free of intelligent criticism as it is to-day," declared Sir Harold Bellman, M.B.E., D.L., J.P., president of the Hire Purchase Trade Association, when he replied to the toast of the Association at the annual dinner at the Café Royal, London, last Thursday.

Sir Harold revealed that the Association was celebrating its diamond jubilee. It had proved its worth over and over again.

The present position was due to their high sense of duty to the public and to the action of the Association a few years ago in co-operation with the present statutory law.

"This was the most statesmanlike service this Association has rendered to industry," Sir Harold said.

Their finances were extremely sound and their membership was increasing; 46 applications for membership had been considered at a recent meeting of the council.

The Association continued to call for a high standard of trading and to educate the public in hire-purchase.

The toast of "The Association" was proposed by Sir Graham Cunningham, K.B.E.

After the dinner there was dancing and a cabaret show.

*WAITING TO receive their guests are (from left to right) Mr. P. W. Bullock, chairman of the H.P.T.A., Mrs. Bullock, Sir Harold Bellman, D.L., president of the H.P.T.A., and Lady Bellman.*

*TALKING THINGS over before the H.P.T.A. dinner are Mr. F. B. Alpass, Mrs. McNeil Greig and Mr. McNeil Greig.*

## *B.F.M. Men To Visit French Conference*

THE Federation Nationale de l'Ameublement, which is the French equivalent of the B.F.M., at its annual congress during May 17-20, will discuss quality marks for furniture and bedding; healthy commercial practice in the trade; wages and wages agreements; workers' problems in the industry, and a proposal for the creation of a hire purchase organisation to facilitate furniture sales.

The B.F.M. will be represented at this international congress by the vice-chairman, Mr. R. C. Sunley, who will be accompanied by the secretary, Mr. F. R. Blunson Hall.

The F.N.A. will act as hosts to a group of representatives of national furniture manufacturing organisations from other countries in Europe who have been invited to consider two subjects of general interest—first, the possibilities of developing an international exchange of the results of research on subjects of importance to the furniture industry; secondly, the problems posed by projects of a Eureopean Customs Union and by the liberalisation of trade.

### Notts College to Help With N.A.R.F. Diploma

THE Nottingham Education Committee has approved a proposal of Nottingham College of Art and Crafts to extend its curricula in cabinet making and display in order to provide facilities for students wishing to obtain the National Furniture Diploma to be awarded by the National Association of Retail Furnishers.

The committee were informed that the full co-operation of the National Association of Retail Furnishers was assured.

### To Speak at Scarborough

MR. E. C. MACKENZIE, a director of W. S. Crawford, Ltd., will open the discussion on "Furniture Design and Public Demand" at the third Business Session on the afternoon of Thursday, May 25.

### PATENT PRODUCTS (D. Doctors): NO FIRE

*Furnishing World* is informed that the fire in Kerbela Street, Bethnal Green, London, reported in the issue of April 28 was not at the premises of Patent Products (D. Doctors). The fire occurred, in fact, at the factory of another firm of similar name in the same street.

*Furnishing World* expresses its sincere regret for any inconvenience which may have been caused to the firm of D. Doctors by this confusion of names in a report which was published in good faith.

# Viewpoint

CABBAGES and cabinets, strangely enough, have something in common. So have bananas and bedding.

For there now seems no doubt that housewives, who are starting a boycott move against the high prices of vegetables and fruit, are also holding up their buying of furniture and furnishings in the belief that prices will soon come down.

That has been suggested to us recently by several retail buyers as the cause for the undoubted sales resistance on the part of the public.

Yet furniture manufacturers have recently put up strong arguments for an increased selling price; they argue that the maximum Utility prices are too close to the general specification, and that they cannot give the public better quality and greater variety of design unless the ceiling prices are raised.

Bedding manufacturers, too, need higher selling prices, largely because of the greatly increased costs of raw materials, the direct result of devaluation.

★★ It would seem that here is scope for some really good Public Relations work. The public should be told clearly and with conviction that prices are not likely to fall, that they are much more likely to rise. That should be done for the sake both of the trade and of the consumer. And it should be done quickly if the present fall in sales is not to develop into a slump.

### FURNITURE—AND HOUSES

THE outlook for the furniture trade has been brightened a little by the decision of the MINISTER OF HEALTH to double the ratio of private to council house building. The building industry itself does not think that the Minister has gone far enough in the matter, but this step should have a gradual and cumulative effect on the sale of good and medium quality furniture and furnishings—although lack of money is still the prime factor in the decrease in trade.

★★ Another step that should be taken by the Government is the release of the vast number of hotels and houses held under requisition.

Answering a question in the House this week, the Minister of Works said that, for the whole of Great Britain, Government departments held no fewer than 688 hotels, 1,110 large houses, 420 small houses and 598 flats, for purposes other than family dwellings. In other words for use chiefly as offices for ponderous Government staffs.

If a good proportion of those buildings were released, as we firmly believe they could be, they would add a useful contribution to the solution of the building and hotel shortage — and provide splendid scope for the furnishing industries.

## Municipal Trading Schemes Conflict

A RECENT article in the "New Statesman" dealt with the various schemes of municipal trading in furniture which are now in operation.

It says that the arrangement at Harlow, where tenants' choice is limited to specified shops, is that the Corporation apparently do not propose to pass on the trade discount to the tenant.

Under the projected Kensington scheme the tenant would get the benefit of any trade discount which the Council secures.

According to the "New Statesman" writer, Holborn has for the past two years bought goods wholesale and sold them at that price with no deposit and a "service charge" on the basis of four per cent per annum. The conclusion of the article runs:

"If an authority hopes in this way (i.e., by municipal trading in furniture) adequately to offset the higher rents which re-housed families normally have to pay, it must either secure from retailers 'cash' discounts which it can pass on to tenants, or must trade wholesale and sell to tenants at wholesale prices.

"If manufacturers of furnishings obstruct this form of socially-useful municipal trade, then the ultimate solution may have to be the conversion of a Royal Ordnance factory to furniture making.

"This might be a good field in which to experiment in competition between private enterprise and public ownership."

## Retail Salesmen to Visit Factories

THE B.F.M. General Council recently approved a proposal, arising out of a joint meeting of its Public Relations Committee and representatives of the retailer organisations, that facilities should be accorded to retail salesmen to visit furniture factories in order to get first-hand acquaintance with production conditions. It is hoped by this means to enable salesmen to become more helpful to the public as well as to the trade.

Secretaries of Constituent Associations have been asked to let the B.F.M. know the names of any of their members who are prepared to invite parties of retail salesmen to visit their factories for periods of from one to three days. The following members of the Merseyside and District F.M.A. have agreed to take part in this scheme:

Ayrton-Graham, Ltd., 20, Benson Street, Liverpool, 1.

W. Bentley (Liverpool), Ltd., 8a, Maynard Street, Kingsley Road, Liverpool, 8.

Hygena Cabinets, Liverpool, Ltd., Webber Road, Kirkby Trading Estate, near Liverpool.

U. M. Gaskin & Son, 11, Low Hill, Liverpool, 6.

Guy Rogers, Ltd., Edwards Lane, Speke, Liverpool, 19.

A. L. Wood & Son, Lees Road, Kirkby Trading Estate, near Liverpool.

### Furniture Agency in Nairobi

BASSAM & CO., LTD., of Nairobi, inform us that they are willing to consider representing additional British furniture and furnishings exporters, in East Africa.

Their full postal address is: P.O. Box 1354, Nairobi, Kenya, British East Africa. Manufacturers who are interested are asked to correspond direct with the managing director of Bassam & Co., Ltd., at that address.

Showrooms for Lush easy chairs and settees are shortly to be opened in Leicester.

# personally speaking...

## NEWS OF MEN YOU KNOW

MY South African correspondent tells me that **A. J. (Jimmy) Ludlam, O.B.E.,** has now settled down in his new job in charge of publicity and technical matters for the Spring Mattress Company of South Africa, Ltd. Mr. Ludlam is a director of the company and of the holding company, the Eable & Main Tin Manufacturers, Ltd.

☆ ☆

NEW social secretary of Portsea Island Co-op. Society, Ltd., is **Walt Spencer,** of the firm's furnishing department.

☆ ☆

I HEAR that **O. Lovett** has given up his appointment as buyer of soft furnishings and fabrics for James Beattie, Ltd., Wolverhampton.

☆ ☆

WORD has been received that **R. D. B. Blackin** has become a director of Perco, Ltd., London, N.1. He has been with the firm for more than 20 years.

☆ ☆

NEWS reaches me that **R. E. Wightman,** governing director of H. Wightman & Sons, drapers and soft furnishers, Bungay, Suffolk, is now a magistrate for the county.

I HEAR that **C. A. Garbutt,** director and general manager of George Hopkinson, Ltd., furnishing group, left England on April 21 for a six weeks' visit to Canada and the United States, where he will make a survey of post-war furniture, retailing and hire-purchase in those countries.

☆ ☆

I LEARN from A. C. Humphries, Ltd., 4, Warwick Lane, E.C.4, that they have appointed **A. V. Hines** to be buyer of their furnishing fabric department. Mr. Hines was for many years with Hitchcock, Williams & Co., Ltd.

☆ ☆

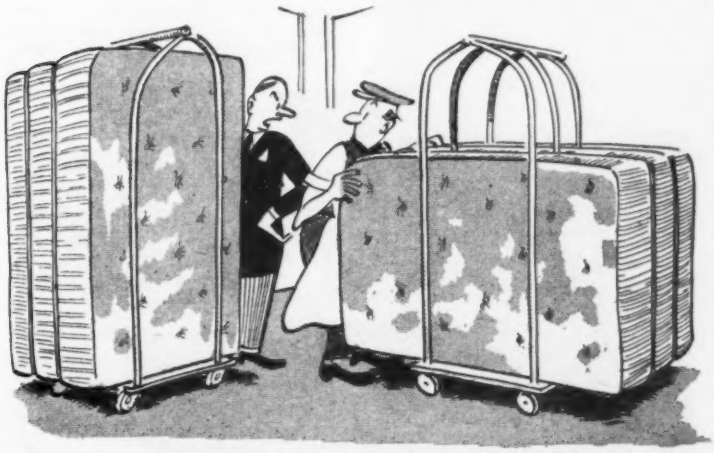
ON a recent Friday evening many members of the John Lewis Partnership met at the invitation of the central buyers of the directorship of new furniture to pay tribute and join in a farewell presentation to their retiring director of buying, **F. G. Litten.** The presentation and toast were made by **H. E. Baker,** principal director of buying, dress and dress materials, who mentioned that among the company were several who had started as office boys under the guidance of Mr. Litten during his twenty-one year's membership, and the biggest tribute that he could pay was that throughout his experience Mr. Litten was not known to have ever expressed an unkind word about anyone, and had always done his utmost to lend a helping hand. Mr. Baker then presented the H.M.V. radio, to which many partners, near and far, had contributed and the selection of which was the mutual choice of Mr. and Mrs. Litten. Mr. Litten, in his reply, recounted many of his experiences as far back as the first World War, when he was buried in a trench, and then torpedoed, which he thought had done much to help him to treat his fellow men kindly. He spoke of his first days at John Lewis, where he started with an empty showroom, and said that it was only through the encouragement of **Sir Metford Watkins** that he overcame several disappointments and had been able to remain and enjoy seeing the development of the partnership as it is to-day.

☆ ☆

FOR fifty years a carpet planner and rug manufacturer in Park Lane, Kidderminster, **Thomas J. Cooper,** now of Yew Tree Road, Kidderminster, celebrated his 88th birthday last week. Some months ago Mr. Cooper sustained a broken leg in a fall, but after a lengthy stay in hospital he returned home, able to walk again.

*Nomad*

*A Smile with Betts*



**"For goodness' sake, stand them up properly, Smith! What d'ye think you're using—a toast-rack?"**

### SOMNUS GOLF ON JUNE 21

ON Wednesday, June 21, the eleventh annual Somnus Centenary Golf Competition will take place at Sandmoor Golf Course, Leeds. The competition is held for the Somnus Centenary Trophy, and is in aid of the F.T.B.A.

It is one of the most enjoyable trade sporting events and is a private competition, by invitation of the company only.

### NEW DUNLOP LATEX FACTORY

A NEW factory to make latex foam cushioning is about to be opened by Dunlop on the Hirwaun Trading Estate in South Wales.

A group of buildings has been acquired by arrangement with the Board of Trade, giving a floor area of more than 250,000 square feet.

Plant will be installed immediately, and when the factory is in full production it will employ 900 people, most of them men, so easing the employment situation in a development area.

# Good Show of Furniture and Furnishings at

## Many Firms Report Strong Overseas Interest

**THE British Industries Fair opened on Monday at Earls Court and Olympia, London, and Castle Bromwich, Birmingham. It will continue until a week to-day (May 19), and is organised for trade buyers. The furniture section at Earls Court is, of course, smaller than hitherto, but many firms who are showing have reported very good export business.**

ON Monday, the opening day, a team of *Furnishing World* reporters made a survey of representative stands in the furniture section. Here are their reports:

A stand designed to catch the eyes of overseas buyers is that of **William Rhodes, Ltd.**, the manufacturers of "Somnus" bedding. A new idea for export is their Knock-down pack for Rhodo-steel flexilent construction mattresses which saves 25 per cent of freight as it is assembled after delivery. By this idea, William Rhodes hope to gain more export business. A patent has been applied for.

Highlight of the **Leathercloth Co., Ltd.'s** stand is a flexing machine which flexes strips of "Synthede" leathercloth 18,000 times an hour and shows that it is practically uncrackable. The firm are also showing full ranges of Crocketts and Ledo leathercloths.

**F. Wrighton & Sons, Ltd.**, reported that they had done very good business on the first day. One export order was for 1,000 "Convertables," which are occasional tables in mahogany or walnut and which can be adjusted to any of three positions. This firm are making a special show of bedroom suites which incorporate new features, one of which is a lady's hat compartment in the front. These suites comprise a gentleman's fitted tallboy with fitted interior, dressing table and robe. The different designs are in blonde walnut, weathered sycamore and greywood, and so on. All are for home or export sale.

An attractive and eye-catching stand is that of **Tinsley Wire Industries, Ltd.**, who are catering for both the home and export markets. A new feature is the improved "Twil" pack for mattress interior spring units. The space previously used for one 10-unit bale will, with the "Twil" pack method accommodate 150 units and one unit can be removed without disturbing the remainder. Another point the firm stresses is that danger of injury is remote. The firm are also showing their wire components, mattress chains and springs for the mattress, bedding and upholstery trades.

Two new items which **Simco, Ltd.**, are showing on their stand are a box ottoman and a cane-edged divan with a 10 in. border. Both of these are for home and export trade. Both of these items can be used with the "Beautyrest" pocketed spring interior mattresses, and are available in a colourful range of coverings. The firm are also showing studio couches which can be used as a couch by day and as two single or one double bed by night.

A full range of plastics for upholstery is to be seen on the stand of **Armoride, Ltd.**, who reported that they had done a tremendous export trade on the first day, 75 per cent of enquiries being from overseas. They are showing many new grains and colours and a very wide range of their leathercloths.

**W. S. Toms, Ltd.**, the makers of "Hypnos" bedding, are catering only for the export market. A special feature is the Imperial Sleep Spring Interior Mattress, intended for hot countries and which has latex foam casing on one side and cotton felt on the reverse side, thus being suitable for summer or winter

*A fine suite in weathered sycamore and greywood, by F. Wrighton & Sons, Ltd.*

*Reproduction dining and bedroom furniture shown by J. Berry & Sons, Ltd.*

# Earls Court Section of B.I.F.

## *Cross-Section Review by "World" Reporters*

use. Another highlight is the "Kempak," a divan, the mattress of which is made up with a special method of zig-zag wiring. The advantage is that it takes up a very small space when packed. This divan is a very strong job made from selected hardwood.

Wool upholstery is stressed on the **Old Bleach Linen Co., Ltd.'s** stand. This is for both home and export. One new line is a wool and rayon upholstery which gives a quilled effect. All the lounge chairs in the "Queen Mary" are done in that quality. *World* reporter was told that this was going very well and the firm had had a "crowded" day. They are also showing a new wool, multi-coloured stripe which is only just recently on the range.

**Dermide, Ltd.,** are exhibiting a full range of P.V.C. and nitro-cellulose leathercloths in effects which are claimed to be indistinguishable from hide. The stand had been very busy and had been "flooded" with overseas buyers all day. Business had been excellent and had exceeded all expectations.

A bedroom suite that packs for export into the wardrobe is a feature of the display of **Matthew Spears & Co., Ltd.** Manufactured by the "Spears-Lamina" moulded plywood process, the suite consists of a large and a small cupboard, a chest of drawers, and a dressing table. Special removable bases enable the smaller cupboard to be placed inside the larger one, and the two chests to be packed inside the two cabinets. Other pieces—the mirror, and the rails in the cupboards—are detachable and ingeniously clipped for safety. On this stand also is a "Utility" Queen Anne reproduction in cherry mahogany and in walnut, and the prize-winning design by Robin Day and Clive Latimer.

Shown by **Vono, Ltd.,** is their new studio couch which may be converted into a double bed or two single beds. The back lets down to form a double bed, and one half is detachable if required. An interesting point is the method of linking the two halves together to overcome any gap between them. This model now has a detachable base so that the bedclothes may be tucked underneath. Also displayed was the "Ovonite" bed-settee, with a sectional model showing the method of construction, the "Diana" non-Utility inner spring mattress, and a range of tapestries and leathercloths. With their "Rollaway" metal-framed bed which folds in the middle and wheels into a cupboard or a corner, is shown a new type of castor which fits on the side rails and which is adjustable from 12 in. to 15 in., or from 10 in. to 12 in.

**C. Lamb & Son, Ltd.,** and **W. Steel & Co., Ltd.,** joint companies, are sharing a stand which contains a range of new Lamb designs. These include the "Radnor" dining set with curved supports and dust-proof rounded corners. It is claimed for the "Radnor" design that the bowed supports enable four people to sit comfortably without pulling out the leaves. The top is made by a special pre-formed process which prevents twisting or warping. A range of cabinet bedsteads, including one double size bedstead which folds into a sideboard, was also shown.

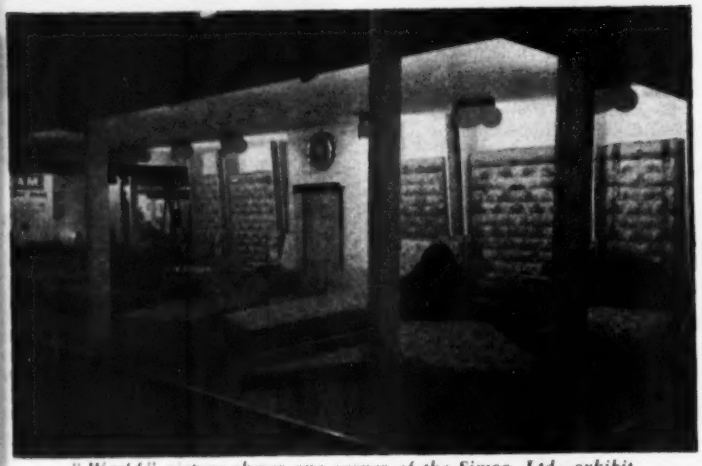
Among the new designs exhibited by **A. Hubbersgilt, Ltd.,** is an 18th century commode style 5 ft. cabinet which converts into a 20th century cocktail cabinet. Made in burr walnut with peach glass interior fittings and lined with mahogany, this model is aimed for America where the firm hopes that, if sufficient orders come in, they will be able to export it for less than £100. A similar design in a modern triple-bowed cabinet in sycamore and mahogany has peach glass door handles. Both these designs are to

*(continued over page)*

*The King and Queen and Princess Margaret arriving at Earls Court on Monday, when they visited the Furniture section.*

*A fine "set-piece" on the Dunlop Rubber Company's stand.*

*A fine bedding display on the stand of W. S. Toms, Ltd.*



*"World" picture shows one corner of the Simco, Ltd., exhibit.*

be shown at the Chicago World Fair in August.

Original designs, colours and weaves in Jacquard patterns are displayed effectively by the **Oriental Matting Co., Ltd.** Overseas visitors were extremely interested in the carpet effect which had been achieved.

"Lintafoam" latex foam is the main display on the stand of **Lintafelt, Ltd.** An easy-chair upholstered in "Lintafoam" and with a tensile sprung base, and a fireside chair upholstered in "Lintafelt," demonstrated the use of these materials.

A range of mirrors in a variety of frames is shown by **Perry & Sons (Overmantel), Ltd.**, who are also displaying, as a subsidiary line, a number of inexpensive oak coffee tables, which should prove popular.

Most interesting development featured by **Price Bros. & Co., Ltd.**, is the "Thames" divan ottoman which has two drawers at the side for bedding. This does away with the necessity of lifting the top of the divan. Their "Vanguard" model which has been so successful with its removable head and foot board, and rubber-coated tensile springing, is also shown, with the "Medway" ottoman which has rounded corners and rounded feet, is fitted with castors, and has plenty of storage space.

Reintroduced by **J. Berry & Sons, Ltd.**, in their range of reproduction furniture is a mahogany pillar and claw dining table. Other pieces on this stand worth inspection are a Queen Anne reproduction dressing table, and secretaire, fitted with a concealed mirror, which is made in walnut or mahogany with a veneered top. A new finish shown by this firm in oak furniture is "old parchment," which is effectively displayed on an attractively designed wardrobe.

New applications of the "Zig-zag" springing were demonstrated by the makers, the **Chiswell Wire Co., Ltd.**, who have a testing machine which hammers the seat of a dining chair upholstered with three of their springs at a pressure of four to five cwt.

**W. Lusty & Sons, Ltd.**, are showing a new model—a Lloyd Loom chair which has removable arms, seat, and back, to facilitate packing for export. Also to be seen on this stand is the well-known "Maidsaver" kitchen line of hardwood cabinets. Another recent development is the use of the top half of a kitchen cabinet as a wall cupboard.

*A fine walnut, fitted cocktail cabinet based on an 18th century commode design (A. Hubbersgilt, Ltd.)*

PHONE: BISHOPSGATE 2204 GRAMS: BISSACS, FINSQUARE, LONDON

POULTON
&
NICHOLSON LTD.

UPHOLSTERERS' WAREHOUSEMEN

98, CURTAIN ROAD, LONDON, E.C.2

This company is reintroducing its whitewood line which it hopes to extend as supplies improve.

Non-Utility pieces designed for the exhibition are being displayed by **L. Wolberg, Ltd.**, who are showing a handsome court cupboard with a matt-wax finish. A non-Utility reproduction set which they are featuring consists of a bureau, bookcase, sideboard and table.

Overseas visitors calling on **Vitafoam, Ltd.**, were examining the three-piece suite upholstered in latex foam. Covered in rexine, and selling in the Utility range, the suite has latex foam in the arms, cushion, back and wings, and is claimed to be the first suite to be so completely upholstered in this material. A sectional model demonstrated how the chair was made.

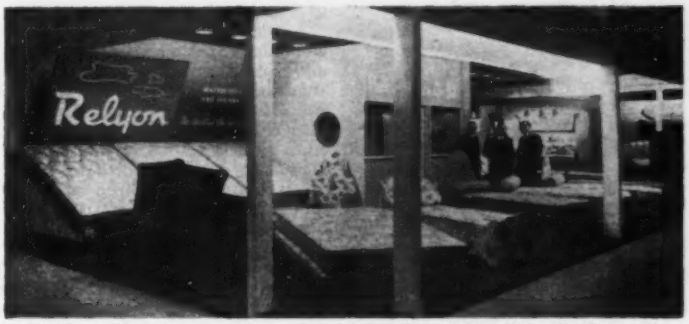
Something entirely new in bedroom furniture is shown by **Risboro' Furniture, Ltd.**, and **Goodearl Bros., Ltd.**, who shared a stand. The doors of the cupboard and the drawer faces were covered in hide, and a plastic surface is used for the top of the dressing table and chest of drawers. The drawers, which have been specially designed to stand up to overseas conditions, run on aluminium alloy channels. A new "Utility" line is the nesting chair with plastic back and seat, and a graceful easy chair has 17 laminations in its construction. Folding arms are a feature of a handsome three-piece suite with a hardwood frame and with a tensile sprung seat upholstered in latex foam cushioning.

Among the first to book an order

*(continued over page)*

*Demonstrating a special packing for export which takes a complete suite, on the stand of Matthew Spears & Co., Ltd. (Story page 57.)*

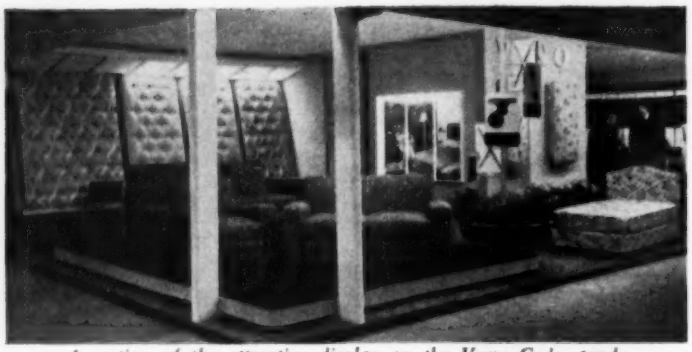
*A fine background "throws up" the display of Somnus bedding.*




*Divans and mattresses shown on the stand of Price Bros. & Co., Ltd.*

*Reproduction dining room furniture on the stand of L. Wolberg, Ltd.*

BEDDING
BY
Burgess
TRADE B MARK
MANCHESTER · 4



*A section of the attractive display on the Vono Co.'s stand.*

on the opening day was **Dunlop Rubber Co., Ltd.**, who arranged to send 60 mattresses and a sample dozen bolsters and a dozen pillows to a Belgian Congo hotel. This company are showing wall and bar seating upholstered in Dunlopillo, and chairs, similarly upholstered, made by Parker Knoll, G.A. Chairworks of Dover, Collins & Hayes, and W. Hands & Sons, Ltd.

Shown for the first time by **Betterway Panels, Ltd.**, is their self-assembly furniture for distribution by the retail trade. Hitherto, this firm have only produced experimental kits for direct sale to the public. The panels are simply fitted together on metal channels and require no nails, screws, or glue. The new kits, which are being introduced for retail distribution, include a bookcase kit which makes any one of six designs with walnut-type, light oak-type and colour finishes, a gramophone record cabinet which, when assembled, holds 150 12 in. records and may be used as a stand for radio or pickup, and a nursery kit in pastel shades of blue, pink, or cream.

A new addition to the well-known webbing tapes, bindings, mattress and upholstery twines, cordage, and threads produced by **T. S. Donne & Sons, Ltd.**, is their "Somerset" furniture. The small stools and miniature chairs made in this line are shown in a wide choice of colours of webbing, and three stools or tables are built to fit compactly over each other and thus to form a durable and easily stored unit.

**Sainter Bros., Ltd.**, are devoting their stand to a full range of wood dowels and rounds varying from ⅛ in. to 2¼ in. diameter.

### Premier Crafts and Industries

IN our list of firms showing in the furniture section of the B.I.F. at Earls Court last week, we omitted Premier Crafts & Industries, Ltd., whose stand is No. X.45 on the first floor.

# *Lower Prices, Better Finishes at Dublin Furniture Show*

**THE furniture trade was well represented in the Industries Section of the Royal Dublin Society's Spring Show, which was held from May 2 to 6.**

THE tendency in Ireland is to have the veneered fronts of furniture more highly figured as more veneers are now procurable. The prices are lower than they were last year by from ten to fifteen per cent, and furniture manufacturers are paying more attention to finishing, so that appearances are enhanced even on cheap articles.

One of the most interesting of the furniture trade stands was that of **Holroyd & Jones, Ltd.**, 14, Princes Street, Dublin, who are the sole distributors in the Republic of Ireland of Formica plastic wood and of the products of Nupro, Ltd., of Artane, County Dublin.

Among these, and quite new to Ireland, was furniture made by the Oxvar process, by means of which what appears to be a figured veneer is in fact a design, machine-processed and spray-lacquered onto the wood.

**J. Caplin & Sons, Ltd.**, put up an imposing display in reproduction Hepplewhite. A dining suite comprised table, six chairs, two carvers, and a sideboard. The chairs were upholstered in crocodile leather.

Caplin's also showed a reproduction Chippendale show cabinet and a bureau.

**David Spain (Eire), Ltd.**, showed the Pullman Company's most recent patent, the all-metal divan base, supported by zig-zag springs.

**O'Dea & Co., Ltd.**, of Dublin, had an imposing stand in the main hall. One exhibit was a mahogany Hepplewhite reproduction dining-room suite with eight dining chairs and sideboard. The chairs were upholstered in hide.

Another feature of O'Dea's was a bedroom suite of solid mahogany with walnut veneer. This comprised lady's and gent's wardrobes, kidney shaped dressing table and stool, and double bed with O'Dearest mattress.

**N. Levine & Sons, Ltd.**, 33, Granby Place, Dublin, had a most attractive display, the principal feature of which was a bedroom suite in bubinga. This wood is rarely seen in Ireland, and the exhibit was considered to be a departure from the usual run of things.

**Metal Industries, Ltd.**, showed their usual range of office, lounge and bar tubular furniture.

**Bestal, Ltd.**, Newbridge, County Kildare, showed a number of items of steel and aluminium furniture. These included chrome-plated steel tubular cocktail stools, executive chairs, spring back chairs and arm chairs.

**A. Hicken**, 17a, Lower Bridge Street, Dublin, showed "Ierne" cane furniture of all types.

**Hilton Bros., Ltd.**, showed a wide variety of bedroom furniture, including the Hiltonia sprung interior mattress.

**Alesbury, Ltd.**, Edenberry, had an array of upholstered fireside chairs and three-piece suites.

Other firms exhibiting included **J. Hicks & Sons**, 5, Lower Pembroke Street, Dublin, who again displayed a cabinet of satinwood inlaid with marquetry with glass doors; **Todd Burns & Co., Ltd.**, who furnished their usual bungalow type stand; **Phelan & Co., Ltd.**, South Brown Street, Dublin, who had two large stands on which they featured principally lounge suites and bed-settees; and **Gorevan Brothers, Ltd.**, of Lower Camden Street, Dublin, who showed a number of items of furniture.

## Veneers and Plywood Lost in Fire

LARGE quantities of veneer and plywood were badly damaged, and the roof of the workshop destroyed, by a fire at the Silverston Veneering Company, Carver Street, Liverpool, on Thursday night last week.

Damage is estimated at about £1,000. The fire is believed to have been caused by the melting of a gas pipe leading to a tea urn.

# Thos. Wallis Open New Brasserie

**THIS is a story of how a great store triumphed over seeming disaster. It is the story of Thomas Wallis & Co., Ltd.**

ON the night of April 16, 1941, Thomas Wallis's shop in Holborn Viaduct became a hole in the ground. Enemy bombs had destroyed it.

The board of directors met on the following morning and it was decided that Wallis's should live, and immediate steps were taken to find new premises.

These were found in Oxford Street, near Marble Arch, and on June 30, 1941, the new Wallis's was born.

Beginning in a very small way, with six fixtures and three counters, extensions quickly followed. A long lease was obtained of 508-520, Oxford Street on two floors and gradually, over the last nine years, the shop has been constructed and extended to its present proportions.

Culmination of this expansion was the opening last Friday of what is claimed to be London's most modern brasserie.

The opening ceremony was performed by Miss Joy Nichols of "Take It From Here," who was accompanied by Mr. Jimmy Edwards and Mr. Dick Bentley.

After Miss Nichols had performed the opening ceremony, Major S. H. Gillett, M.C., chairman of the Board, proposed a vote of thanks to the "Take It From Here" team for coming along and giving so much of their time.

Mr. P. Aris, managing director, also spoke in appreciation of the "Take It From Here" team. Mr. Aris was apprenticed at Wallis's in 1906, and his whole life has been devoted to the service of the company. When he first came to Wallis's and "lived in" as an apprentice, his starting wage was 8s. 6d. per month.

The brasserie is under the personal supervision of Mr. H. Lewin, who has had a long experience in the catering industry, including a number of years with Marks & Spencer as chief catering buyer.

*Dick Bentley, Joy Nichols and Jimmy Edwards from "Take it from Here" at the opening of Thomas Wallis's brasserie with Mr. S. H. Gillett, chairman of the company, and Sir Wavell Wakefield, M.P., for St. Marylebone.*

*MR. E. C. MASSEY, bedding buyer for Thomas Wallis, Ltd., has a chat with Mr. E. P. Flowers, sales manager for the Pullman Spring-Filled Co., Ltd.*

## *Liverpool F.T.B.A. Hope for £500 from Theatre*

LIVERPOOL branch of the F.T.B.A., of which Mr. W. R. McNab is chairman, set out to realise £500 from the theatre show given by the Little Theatre company at the Crane Theatre, Liverpool, on May 3, 4, 5 and 6.

All the advertising space in the programme was taken up and there were good audiences at the performances, with the result that the aim has been achieved.

On Friday (May 5), Mr. H. Edward Long, O.B.E., general secretary of the F.T.B.A., visited Liverpool to attend the show, and congratulated the players on their excellent performance. The play was "Dear Evelyn," adapted by Emlyn Williams from "A Guest in the House."

Mr. H. Davison-Boutcher is chairman of the theatre sub-committee of the branch, which was responsible for the programme and organisation work in connection with the theatre show. The other members of the committee are: Messrs. S. J. Blankstone, T. C. Browne, E. Chalmers, R. Hardiman, S. James, Marshall Thew, and A. A. Wright.

The next major effort to raise money for the F.T.B.A. will be the annual golf tournament, to be held at Southport and Ainsdale Golf Club on May 31. Entrance forms are obtainable from Mr. A. A. Wright (secretary of the golf committee), 10, Harrison Drive, Liverpool, 20.

The Liverpool branch is hopeful of again reaching its target figure of £1,000 for the year.

### ACME TO REBUILD

ACME Productions (Kentish Town), Ltd., the furniture manufacturers, of Fortress Road, Kentish Town, N.W.5, have now received a building licence and expect soon to begin re-building that part of the factory which was destroyed by fire in 1945.

When completed, the new building will add 10,000 square feet to the area of the factory.

### LEICESTER TO SPEND £25,000 ON FURNITURE

LEICESTER City Education Committee is to spend estimated sums of £11,900 and £11,000 respectively for furniture for the new secondary schools in Hamelin Road and Crown Hills, Leicester.

Additional furniture for infant schools in Sparkenhoe Street, Evington Valley Road and at Humberstone is esimated to cost £1,280, £529 and £671 respectively.

### HAMBRO HOUSE OF DESIGN MOVES

THE Hambro House of Design, U.S. agents for British carpet and soft furnishing fabrics manufacturers, are now installed in larger premises at 17, East 54th Street, New York. An entire floor is being devoted to displays of British and European fabrics.

A showroom of the carpet division of Gray's Carpets and Textiles, Inc., is also housed in the building.

# Firms Fined for Wrongly Applying "U" Mark

## Cases in Sheffield and London

WALDO (SHEFFIELD), LTD., furniture manufacturers, of Moorfields, Sheffield, were fined £100 and £21 costs at Sheffield on Tuesday for a contravention of the Board of Trade regulations for the manufacture of a settee and an easy chair.

The firm was said to be producing about 20 suites a week. They were accused of applying the Utility mark to an easy chair and a settee other than in accordance with specifications attached to the licence.

Prosecuting, Mr. W. B. Lake said a Board of Trade expert had visited the firm's premises. A director, Mr. H. J. Kay, admitted that no hair had been used in the upholstery for some time.

### "Minor Deviation Because of Material Shortage"

Mr. H. Morris, for the firm, said they had unwittingly committed a minor deviation from the specification because of shortage of material.

It was not a case of any gain or attempt to cheapen the products.

There had never been the slightest complaint against the firm before.

## *"Due To Lack of Supervision"*

AN easy chair and a two-seat settee—the subject of a prosecution by the Board of Trade at Old Street, on Friday—were inspected by the magistrate (Mr. Leslie Marks) who left his seat on the bench and examined the furniture in the lobby of the Court.

Afterwards he fined Crause and Grossman, Ltd., trading as Empire Upholstering Company, of 126 Bishopsgate, E.C.2, £12 and ordered them to pay ten guineas costs for applying the Utility mark, at Knottisford Street, E.2, otherwise than in accordance with the condition that the furniture should be manufactured in accordance with the specifications set out in the booklet entitled "General Specifications for Utility Furniture."

Mr. W. A. Lake (prosecuting) stated that the factory of the defendant company was visited in November last by Mr. Hendrie and Mr. Wilkinson of the Board of Trade. Mr. Crause was asked for an explanation of why the articles of furniture did not comply with the Board of Trade specification and he said, as regards springing, the springs had been bought from a company and were thought to be in order. He did say, however, that no hair had been purchased during the past 12 months. He admitted the hair should have been put in, but said that the company had forgotten to re-order.

The magistrate: Had something been put in instead of hair?

Mr. H. J. Hamblen (defending counsel): Fibre.

Mr. Lake mentioned that it was a fairly small form of business. On the particular type of production the defendants were making about 15 suites a week.

Mr. Hendrie outlined what he described as the defects in the two articles. The armchair, he said, was "a very poor job." He complained in regard to chair and settee of insufficient springing and absence of lashing and knotted ties. There was no hair but a small quantity of coir fibre, the stuff from which coconut matting was made, had been used.

Replying to the magistrate, the Inspector expressed the view that it would have cost an additional 15s. to £1 to have made the chair up to specification and an additional 30s. in the case of the settee.

In an address in mitigation, Mr. Hamblen mentioned that the two directors were in business before the war and resumed again in 1948. Mr. Grossman had served in the Army and Mr. Crause had been engaged in essential work for the Ministry of Supply. There had been no complaint against them whatsoever apart from that made in the present case.

The work in question was carried out by piece workers and it was probable that supervision was not as strict as it might have been. In order to avoid any recurrence of the trouble the directors had appointed a foreman supervisor to keep a strict check over the piece workers.

He was instructed, counsel went on, that the fibre which had been used in lieu of hair was almost as expensive as hair would have been. There had been some difficulty in getting hair and they were using up the considerable stock of hair which had been left over. Spring units had been purchased from a very well-known firm.

The magistrate said he thought that what had happened was due to lack of supervision rather than an attempt to save or make money.

Mr. Hamblen said he had a number of letters with him, expressing appreciation of the articles manufactured by the firm.

## Stockroom Dates

COORSH BROS., LTD., and Leon & Co., Ltd., will hold a joint exhibition of bedroom furniture and upholstery at the Imperial Hotel, Aberdeen, from May 15-19, and at the Cockburn Hotel, Edinburgh, from May 22-26.

* * *

THE Greenwich Leathercloth Company of Kent have arranged a special exhibition of plastic sheeting and leathercloth during the period of the B.I.F. at Athenæum Court Hotel, Piccadilly. This exhibition is open all day and buyers can make appointments to see the range of all leathercloth and plastic sheeting, including some made-up articles, at any time in the evening.

* * *

D. M. DAVIES of Slough and Sheer Metalcraft, Ltd., will hold an exhibition of their products at the Grand Hotel, Bristol, from May 15-19. Mr. E. Jaye, joint sales manager, and Mr. C. N. Elliott and Mr. A. E. Munn in attendance.

* * *

RUSSELL & CO. (FURNITURE), LTD., 253, Wood Street, Walthamstow, E.17, will hold a private exhibition of dining-room groups at the Grand Hotel, Westgate Street, Cardiff, from May 15-19, inclusive.

* * *

CHARLES NEWTH & SONS, LTD., Avondale Factory, Kingswood, Bristol, will hold a stockroom at the Grosvenor Hotel, Manchester, from May 22-26. Mr. A. W. Frazer, sales director, and Mr. M. Lockwood will be in attendance.

* * *

AMATACRAFT, LTD., Durabestos (Woodworkers), Ltd., P. Bendell, Ltd., South Wales Metalcraft, Ltd., and Welsh Furniture Industries, Ltd., will hold two exhibitions of furniture and kitchen equipment, to run concurrently from May 15-19, at the Cockburn Hotel, Edinburgh (Mr. H. B. Bennett and Mr. R. Sampson in attendance), and at the Black Boy Hotel, Nottingham (Capt. L. H. Wells-Hansen and Mr. A. Shalom in attendance).

# *Nationalisation Would Be Disaster Says ARCT Chief*

**NATIONALISATION of the furniture industry would be a disaster, said Sir Arthur Hollely, National President of the Association of Retail Chambers of Trade, when he spoke at the Annual luncheon of the South-Western Area at Newton Abbot last week.**

SIR ARTHUR pointed out that it was not only a question of retailers losing businesses, but the retailers studied the public.

Personally, he did not want to go into a Government shop to be served by a Civil or an uncivil servant. Once there was easement of Purchase Tax there would be an extension of individuality in furnishing.

Mr. R. G. Weekes, the National Chairman, said that the increased price of petrol and purchase tax on commercial vehicles were additions to already rising costs and would also drain the purchasing power of the public. Unless turnovers were increased a difficult situation might face the trade, and the time had come for another investigation into profit margins.

### Small Man Can Win

Mr. Weekes declared that the independent small retailer could hold his own against the combines and multiple stores by offering to the public courtesy, the personal touch, and interest in the customer.

Mr. F. C. Keyte, of Torquay, warned members that nationalisation of their trade would be easy if the amalgamation of shops and multiple stores continued. There was an idea, he said, that it was impossible to nationaliise a retail trade, but he pointed out that nationalisation of railways was turned down once because too many companies were involved and that it took place after the four big railways were formed.

At the annual meeting, over which Mr. S. G. Davie, of Taunton, presided, Mr. Keyte was elected chairman for the ensuing year, Mr. P. D. Prater (Plymouth) vice-chairman, Mr. F. S. Elstone (Exeter) honorary treasurer, and Mr. A. Denning (Exeter) secretary.

A resolution was passed protesting against the profit margin in view of the petrol price increase, commercial vehicle purchase tax, and the new British Railways haulage rates.

# No More Moquette Yet Says Harold Wilson

## "Use More Hessian Substitutes"

IN the House of Commons last week, Mr. Haire asked the President of the Board of Trade what proportion of the moquettes manufactured in this country find their way to the British furniture industry; and if he would consider increasing the supply in view of the public demand for this type of furniture covering.

Mr. Wilson: I regret that the information asked for by my hon. friend is not available. These materials are in good demand for exports and supplies of British moquette to furniture manufacturers will increase as production increases. There are plentiful supplies of other materials.

Mr. Haire also asked the President whether, in view of the shortage of hessian, economies in its use could be effected or substitutes found; and what progress was being made in these directions.

Mr. Wilson: Stringent economies are already being enforced by a reduction in allocation of new hessian.

The use of substitutes such as second-hand bags and paper sacks is being pressed as far as possible. In the particular case of furniture, the Board of Trade specification now permits the use of millboard in certain places where hessian would normally be used, while permission will be granted for the use of any other material provided that it is considered a satisfactory substitute for hessian. Certain types of linen fabric has already been accepted and other materials are being investigated.

# *"Apathy Is Rising in The Trade"*

## *— E. M. Rowlands*

**"AS the result of the withdrawal of certain controls a certain apathy has arisen in the furniture trade. Many of our fellow tradesmen are blind to the dangers that lie ahead," said Mr. E. M. Rowlands, chairman of the Northern Area Council of the National Association of Retail Furnishers, when he addressed the annual general meeting on Tuesday.**

MR. ROWLANDS pointed out that the price margins on Utility furniture — which formed about 90 per cent of their sales—were still in force. Retailers were being made the cushion for rising prices after devaluation.

The thin end of the wedge had been shown in lowering the profit margin on carpets and linoleum.

"I probably may be called a pessimist," Mr. Rowlands went on, "but there are strong indications of a falling off in trade, and if this continues we may find that the existing profit margin is insufficient to meet the higher and ever-advancing costs of wages, rent, rates, and so on."

**"We must be vigilant and ever-ready to face up to this danger that I believe is not far ahead. Added to this there is a public resistance to high prices, sponsored by the powers that be. Recently this has been seen in full swing.**

"We are not desirous of seeing prices raised, but we must see to it that the profit margin is ample for us to meet our reasonable obligations."

Mr. Rowlands went on to say that N.A.R.F. had approached the Board of Trade with a scheme to mitigate the loss retailers would have to bear to offset any reductions in P.T.

Purchase tax primarily was initiated to prevent inflation. That danger had passed. They were also told it was to restrain sales of luxury goods. But, in the main, goods sold by furnishers were necessities for everyday use.

They felt that the cost of living could be considerably reduced by the withdrawal of tax on items that could be truly labelled Utility. That should be implemented, but reimbursement should be made to retailers for the thousands of pounds already paid."

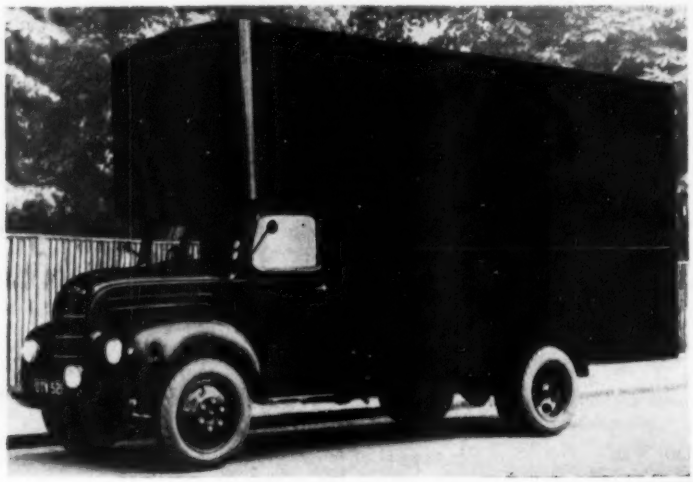
At the end of the meeting, the chairman, vice-chairman and treasurer were re-elected.

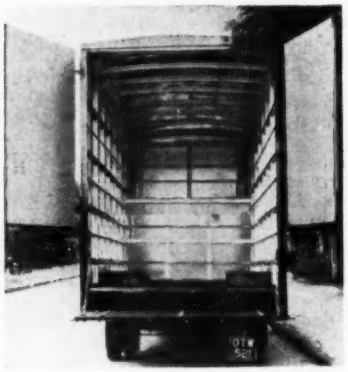
## —TIMBER CONTROL MOVES—

The Board of Trade Timber Control announces that from Friday, May 12, 1950, headquarters will be removed from the present address in Cadogan Square to Lacon House, Theobalds Road, London, W.C.1. Telephone No. CHAncery 4411.

# *It's all-metal . . with these definite advantages*

Specially designed for the furnishing trade. Soundly constructed in a framing of rolled steel section and under-framing of rolled steel channel. Outer covering of duralumin fitted with aluminium alloy rubbing rails to obviate damage to furniture.





Designed to give permanent strength and rigidity with extreme lightness in weight. Maximum capacity given to all makes of chassis from 600 to 1,800 cu. ft. Competitive in price —quick deliveries.

## METAL COMMERCIAL BODIES LTD

**79 HIGH ROAD · WOODFORD · E.18**

'Phone: Wanstead 2233 Works: Rawreth Lane, Rayleigh, Essex 'Phone: Rayleigh 775

# Scottish 6-Room House is Star B.I.F. Exhibit

## Joint Dollar–Market Campaign Is Launched at Earls Court

**ELEGANCE, combined with comfort, is the keynote of the furniture which is shown in the six furnished rooms which form the stand of Scottish Furniture Manufacturers, Ltd., at Earls Court.**

THESE six rooms have been furnished especially with an eye to the dollar market and represent the interior of a house of good American contemporary design.

In order that the furniture may be shown in an appropriate setting, the company has enlisted the co-operation of Scottish manufacturers with world-wide reputations for their tweeds, carpets, textiles, pottery and glass.

### The Rooms Described

**The Lounge:** Comfort is the keynote. A variety of easy chairs are shown; single armless ones which when combined will form a comfortable settee, armchairs with loose cushions of latex foam material, fireside chairs with low seats to draw up to the hearth, and all of them covered in a gay variety of lovely coloured tweeds and linens Two unusual occasional tables show beautifully veneered tops, one in the form of a chess board.

**The dining furniture** is in beech. The chairs at first sight seem to go back to more traditional lines, but they are in reality dominated by contemporary taste. They combine homely comfort with modern sophistication. The Scottish influence may be seen in the graceful thistle-shaped back. The centre of the table is arranged to revolve as a dumb waiter and so make the housewife's task of serving more easy. The sideboard is designed with over-sailing ends to give extra side-table space without an increase in the apparent weight and size. The small cabinet above is for glass or decorative china.

**In the library** the bookcase units are carried out in walnut and they have deep cupboards below and graceful glazed cupboards above. The table unit, which forms part of the fitment, is practical and convenient. An attractive writing table with top completely covered in hide, two novel desk chairs, and an upright wing chair with its tall back covered in tartan, complete the picture.

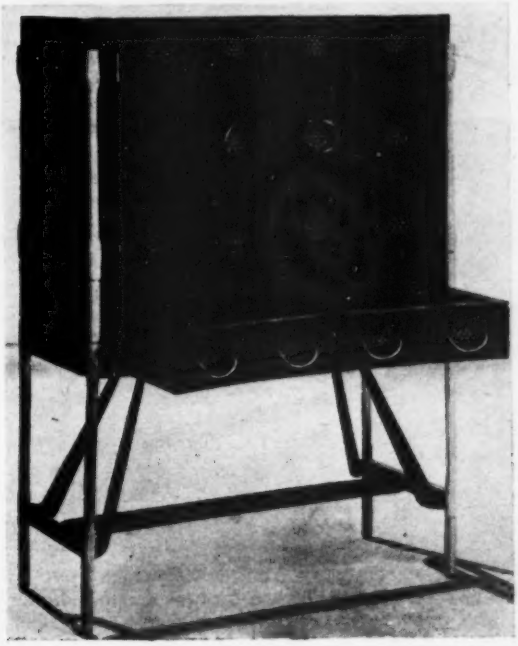
**In the double bedroom** the furniture is elegant and graceful. The bed is free-standing and is backed by a low storage fitting. This piece also provides a long shelf at the head of the bed for lights, books, papers, and so on. The bedside tables have a loose tray, fitting on the table top, which can be used for meals in bed. Writing table and dressing table are companion pieces. The wood used for this furniture is mahogany.

**The 'teen-age bed-sitting room** is full of practical and attractive ideas for the girl just growing up. It is a room where she can enjoy both work and leisure and entertain her friends. The various units can all

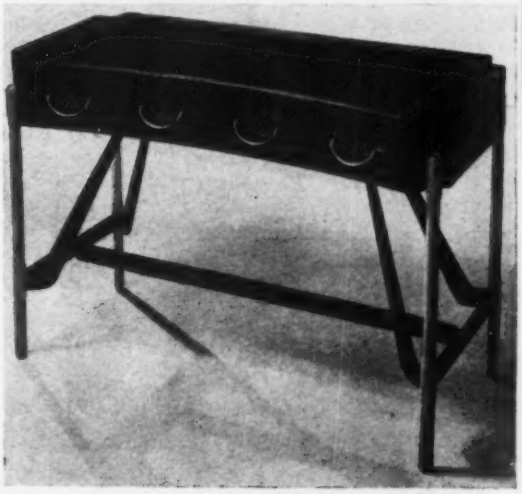
(*continued over page*)

**NEXT WEEK**

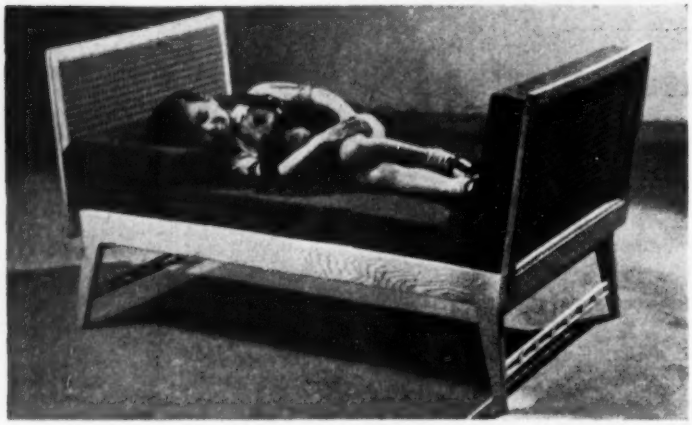
**"Furnishing World" will publish a further and more descriptive review of the Scottish exhibit with special pictures of the rooms by its own cameramen.**



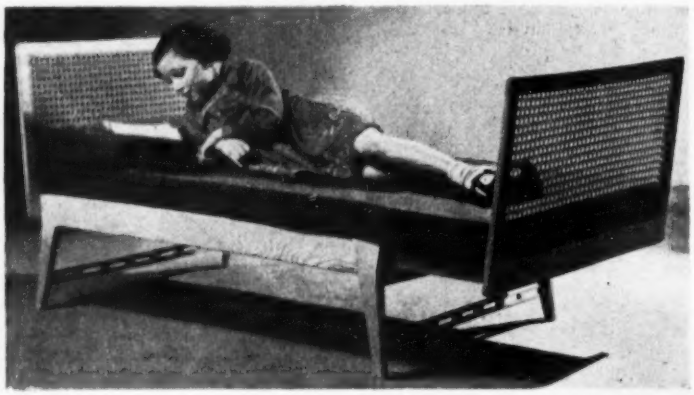
*Sectional storage units in Indian Laurel are shown in the 'teen-age bed-sitting room. Bow-fronted with glass insets, the various units may be used as individual pieces, or built up as shown on the left. The units fit on to the corner uprights. On the right is the base-unit which may be used as a writing table.*



# In the Scottish 6-Room House



*An ingenious and beautifully constructed bed in the nursery which extends as the child grows. It is made in natural ash with cane ends.*



*Sofa (right) has a pressed aluminium seat, upholstered with foam rubber and with mahogany legs. It is covered in tweed. Below: this writing table in the double bedroom is made from mahogany and has two shallow drawers which spring open when a concealed catch is touched.*

*(from previous page)*

be used as individual pieces, but can also be built up in pairs or threes.

The unit storage furniture is of framed timber construction, bow-fronted with inset glass handles, and the units comprise a cupboard with shelves, cupboard with trays and shelves, drawer unit, dressing table, writing table and bookshelves. There is a dressing table stool, writing chair, and lounge and sewing chair.

Three upholstered stools, three feet square, have adjustable seats and can combine to make a lounge seat or a bed for an unexpected guest.

The sewing table is designed for general use as an occasional table and includes a drawer, sewing bag, fixed top and slatted shelf. The wood for this furniture is Indian laurel and ash.

**The nursery** exhibits charming but hard-wearing furniture of framed timber with panels of formica which are heat, wet and dirt resisting. Again, the different units can be used singly or in various combinations.

**The furnished office,** although part of the exhibit, is a place for practical salesmanship. It has fitted cupboards, a display stand and display tables where samples of woods and materials can be examined. A settee and chairs are made with seats and backs of pressed aluminium, upholstered in foam rubber and covered in lovely coloured tweed. A director's desk and chair are practical and attractive and are the size that is required for the offices of to-day. The furniture is carried out in mahogany and inlaid with ebony

*Names of firms who contributed the furniture and furnishings for the Scottish Exhibit are given on the facing page*

# Steel Quota Cut By Half in Two Years

"OUR labour force could be approximately doubled if unlimited supplies of sheet steel were available, and in any case it could be increased with reasonable further supplies," said Mr. George Anderson, manager of the factory of Rubery Owen, at Whitegate, Wrexham, following a visit of the Panel appointed by the Council for Wales to inquire into Welsh unemployment problems.

Mr. Anderson said the factory started operations in the Wrexham development area in January, 1948, on the manufacture of metal furniture. At that time the Board of Trade was allocating them approximately 450 tons of sheet steel per period of three months.

On this quota they were able to compete in the world markets with a fair amount of success and to exceed their export target by 30 per cent.

When import restrictions were made in practically all countries, except hard currency areas, the export output was limited and the steel allocations reduced as the result.

But the deterioration had reached a point where the firm's allocations were now approximately only half of what they were in 1948, with the result that production at the works was now uneconomical. It was unfair that a firm which had been encouraged to enter a development area, at enormous expense, should be penalised.

# Dutch Agents See Our Fabrics

*A PARTY OF eight Dutch travel agents, who were guests of Eastbourne's Publicity Committee last weekend, spent Saturday morning visiting Plummer Roddis' store in Terminus Road. Picture shows Mr. Wm. De Jongh and Mr. W. H. Evers, inspecting utility fabric in the soft furnishing department of Plummers.*

## Firms Contributing to the Scottish Stand

The firms who are exhibiting furniture on the stand are:

Rowan & Boden, Ltd., Glasgow; John McGregor & Sons, Ltd., Renfrew; G. M. Cameron, Dundee; East Brothers, Ltd., Dundee; L. Levin & Sons, Glasgow; Andrew Thomson & Sons, Ltd., Glasgow; Fisher Gillis & Co., Ltd., Dundee; The Steadfast Furniture Manufacturing Co., Ltd., Glasgow; A. H. McIntosh & Co., Ltd., Kirkcaldy; A. & W. Robertson, Glasgow; James Hunter & Sons, Ltd., Lochwinnoch; Perfection Bedding Co., Ltd., Glasgow; H. Morris & Co., Ltd., Glasgow; Macneill Bros., Beith; Joseph Johnstone, Ltd., Lochwinnoch; Joseph Johnstone & Co., Ltd., Glasgow; Wylie and Lochhead, Ltd., Glasgow; H. & G. Alexander, Ltd., Rutherglen.

Radio furnishings are by the Dunfermline Cabinet Works, Ltd., and Seymour Products (Arbroath), Ltd.

Soft furnishings are by Donald Bros., Ltd., Dundee; Edinburgh Weavers, Carlisle and London; and Wilson & Glennie, Hawick.

Floorcoverings are by A. F. Stoddard & Co., Ltd., Elderslie; Highland Home Industries, Ltd., Edinburgh; Bridge of Weir Leather Co.; and McDonald Scott, Melrose.

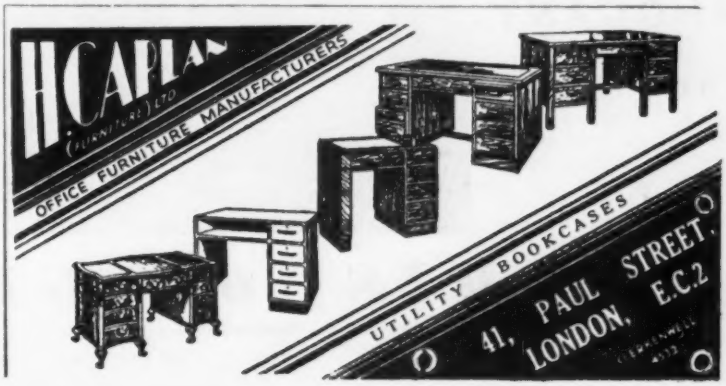
Pottery and Glass are by A. W. Buchan & Co., Ltd., Portobello, and Harold Gordon, Forres.

## "Majority" in New Factory

L. LAZARUS & SONS, LTD., the makers of "Majority" furniture, are now in full production at Angel Factory Colony, Edmonton, N.18.

The latest types of machinery have been installed, which will enable the firm to equal the output they attained at their previous factory.

The firm are concentrating on the manufacture of bedroom furniture, and hope to guarantee deliveries not later than four weeks from receipt of orders. The new range of designs features many new ideas, and has ample drawer and hanging space.



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CUMBRAE
TAX FREE
DINING ROOM
AND
OCCASIONAL
FURNITURE
DESIGNED BY
NEIL MORRIS

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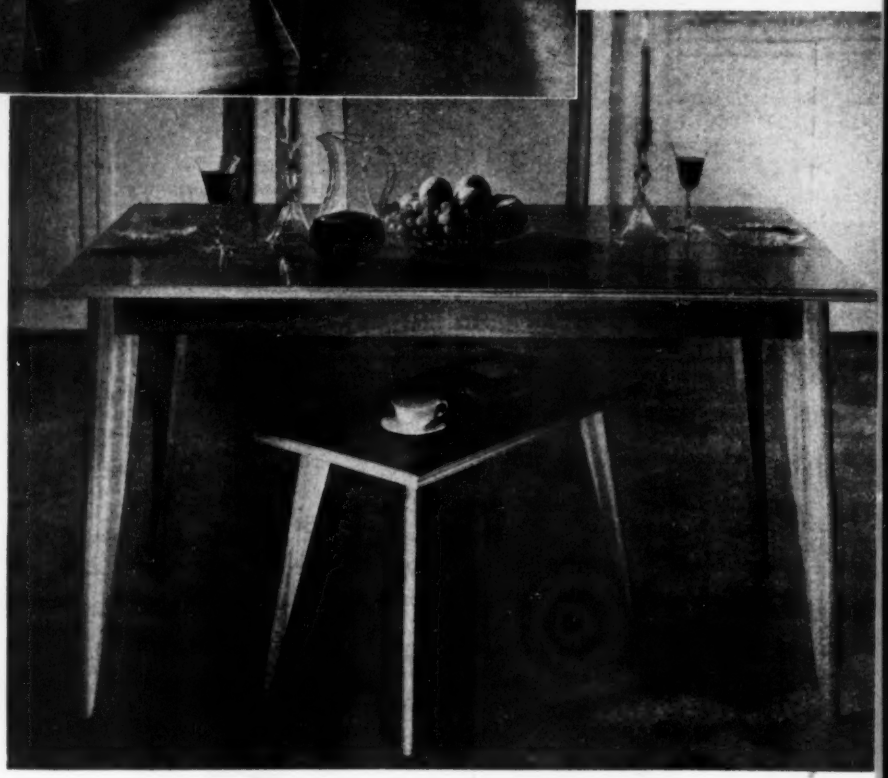

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# MORRIS of GLASGOW

*Makers of Fine Furniture*

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*Visit us at the Scottish Furnishers Manufacturers' stand X36/52 at the B.I.F.*

**BATH.** Plans to provide cubicles at the Bath Isolation Hospital, to cost £10,000, are being prepared by the South-West Hospital Management Committee.

**CARDIFF.** City Council has authorised negotiations with the Welsh Regional Hospital Board (Cardiff) and the University authorities for the sale of 58 acres on Heath Estate. A new teaching hospital and medical school for Wales is to be erected on the site at a cost expected to reach £5,000,000. The new hospital will be the centre of medical education in Wales, and a residential block for students is planned. It is estimated that it will take eight years to build.

**CHESTERFIELD.** Licensed premises proposed at Inkersall Green, Staveley, for Brompton Brewery Co., Ltd. Licence received.

**COVENTRY.** Plans for the old people's home at Broad Lane have been approved by the B.C.

It is expected that the war-damaged Ford's Hospital, Grey Friars Lane, will be restored this year.

**CREWE.** A community centre, hostel and library at Middlewich Street estate are planned by the T.C.

**DERBYSHIRE.** Acquisition of Smedleys Hydro, Matlock, as county offices, is proposed by the C.C.

**DEVONPORT.** H. & G. Simonds, Ltd., The Brewery, Reading, propose rebuilding of the Western Mail Hotel.

**ELLESMERE PORT.** Cheshire C.C. is to instruct the County Architect to prepare plans for the proposed welfare centre at Ellesmere Port on a site to be selected by the County Planning Officer.

**GATESHEAD.** A M.H. inquiry has been held into the T.C.'s plans for new municipal buildings in Durham Road, to cost £150,000.

**GLASGOW.** Falkirk Ice Rinks, Ltd., of High Street, Falkirk, propose an ice rink and stadium on a site in Anniesland Cross district, and have placed the principal contract.

**HARTLEPOOL.** Erection of club premises in Hart Road, for the Central United Club. Architect: C. L. Heslop, 7, Upper Church Street, West Hartlepool.

**KIRKCUDBRIGHT.** Sanction to extend the county buildings, Stewartry, at a cost of £31,000, has been received by the C.C.

**LEAMINGTON SPA.** Corporation is to engage Martin, Martin and W. H. Ward, architects, Birmingham, to prepare report on condition of the Pump Room and the extent to which repairs are necessary.

**LIVERPOOL.** The Liverpool Regional Hospital Board, Alder Hey Hospital, Eaton Road, West Derby, Liverpool, 12, propose the following: Adaptation of part of west wing at Southport Promenade Hospital as temporary nurses' home (£5,750); reconstruction of wards G, H and K at Fazakerley Sanatorium (£10,000).

## RESIDENTIAL HOTEL

**CROSBY (Lancs).** A modern residential hotel at Waterloo is planned by Threlfall's Brewery Co., Ltd., Cooke Street, Manchester, who have submitted proposals to Crosby T.C. for consideration.

**LONDON.** It is reported that a scheme for the rebuilding of Trinity House, near Tower Hill, has been prepared by Prof. A. E. Richardson, 31, Old Burlington Street, London, W.1, and approved by the L.C.C.

Licensed premises, to cost £15,000, are proposed at Kinglake Street, S.E., by Barclay, Perkins & Co., Ltd., Park Street, S.E.1.

Meux's Brewery Co., Ltd., of Nine Elms Lane, S.W.8, propose a public-house at Zoar Street, S.E.

**LONDON (St. Pancras).** Plans submitted to St. Pancras B.C.: Development of site north and east sides of Mecklenburgh Square and Mecklenburgh Street for students' hostels. Extension of London House. Extension of hospital and for education purposes for London University.

**LONDON (Streatham).** A scheme for repairs and adaptations at Michael Hall, Leigham Court Road, to cost £38,000, has been prepared by Poulton & Freeman, 96, Dorset House, Gloucester Place, London, N.W.1, and approved by the L.C.C. Education Committee.

**PORTSMOUTH.** The architects for the proposed reinstatement of the St. Mary's Mission Institute are Ford & Harkness, 189, Victoria Street, London, S.W.1.

Hospitals Group Management Committee proposes clinics at St. Mary's Hospital, at £6,500.

The building contract is let for reconstruction of the Carlton Cinema, Cosham High Street.

## £250,000 HOTEL & HOSPITAL EXTENSION

**EIRE—DUBLIN.** An hotel, to cost £250,000, is proposed by K. J. Wilson, Commercial Buildings, Dame Street, Dublin.

The architect for the £100,000 extension to the Grangegorman Hospital, is Vincent Kelly, 87, Merrion Square, Dublin.

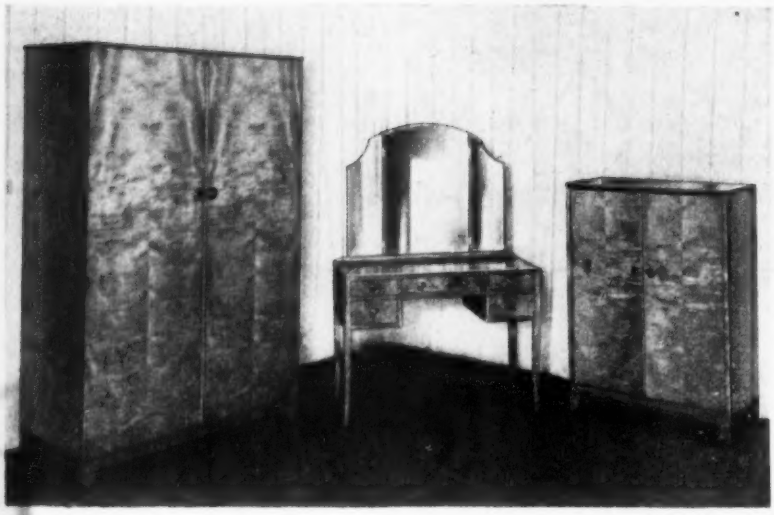
**SARISBURY GREEN (Hants).** A building contract is let for a pavilion at Coldeast Hospital, Sarisbury Green, for South West Metropolitan Regional Group (Coldeast Hospital and Tatchbury Mount Group Management Committee). Architects: J. M. Sheppard & Partners, 38, Bedford Place, London.

**SCARBOROUGH.** North Riding E.C. proposes a crippled children's residential school at Welburn Hall, to cost £14,465, and is considering educational building schemes for new town at Eastfield, Cayton, for Scarborough T.C.

North Riding C.C. has been recommended to spend £10,000 on the adaptation of Brompton Hall as a residential special school.

**STAMFORD (Lincs).** Messrs. F. J. Lenton & Partners, Broad Street, Stamford, Lincs, are the architects for the proposed extensions to the out-patients' department at the hospital.

**STAFFORDSHIRE.** Birmingham Regional Hospital Board, Augustus Road, Birmingham, is to purchase Swinfen Hall, near Lichfield, for use as a recovery unit. The Board will acquire a site at Cannock for a maternity home. The Works and Buildings Committee recommends a revised scheme for treatment and orthopædic ward facilities at Staffs General Hospital, Stafford, to cost £42,000.



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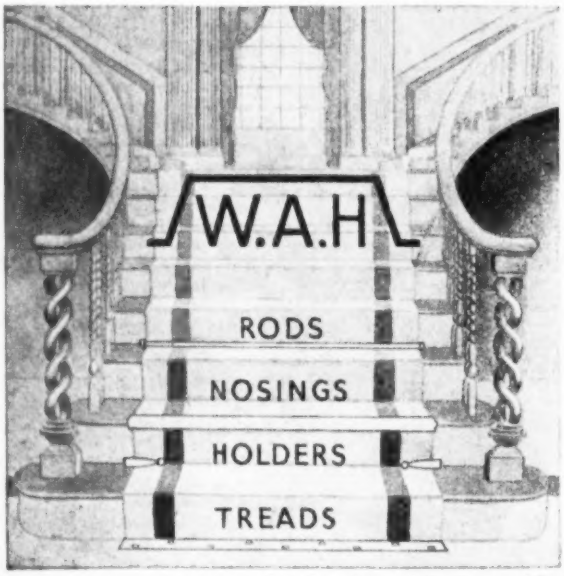


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# The Gazette

## THE BANKRUPTCY ACTS 1914 and 1926

### BANKRUPTCY PROCEEDINGS

Bertie **Cowan,** 152, Ashton New Road, Beswick, Manchester, upholsterer. Receiving Order April 25.

John Walton **Short,** 4, St. John's Cottages, Sellindge, near Ashford, Kent, lately carrying on business at Granta Mill, High Street, Linton, Cambridge, joiner and cabinet maker. Receiving Order and Order of Adjudication April 20. First meeting May 12 at the Official Receiver's Office, 41, Sidney Street, Cambridge, and public examination May 19 at The Guildhall, Cambridge.

Herbert **Gomersall,** 87, Stanhope Road, Wheatley Lane, Doncaster, Yorks, upholsterer. Public examination May 11 at the County Court Hall, Bank Street, Sheffield.

### INTENDED DIVIDEND

William George **Hilling,** and Leslie Herbert **Hilling,** trading as **Hilling & Son,** 77, Rushey Green, Catford, and 87a, Loampit Vale, Lewisham, Kent, house furnishers. No. 21 of 1932. Claims May 13 to Cyril Thomas Newman, 3, Central Buildings, Matthew Parker Street, Westminster, S.W.1, Official Receiver.

### NOTICES OF DIVIDEND

Robert **Lee,** 78a, Market Street, Dalton-in-Furness, Lancs, furniture dealer. No. 2 of 1948. Final of 6¼d. in the £, payable at the office of W. H. Vale & Son, 107, Duke Street, Barrow-in-Furness.

Thomas Hall **Ainslie,** Empire Buildings, High Street West, Sunderland, house furnisher, etc. No. 7 of 1925. Supplemental of 1s. 11d. in the £, payable May 19 at the Official Receiver's Office, Gibb Chambers, 34, Westgate Road, Newcastle-on-Tyne.

### APPLICATION FOR DISCHARGE

Samuel **Rauchwerk,** commonly known at Samuel **Harris,** 26, Jenner Road, Stoke Newington, London, N.16, lately carrying on business under the name of **S. Harris,** 55, Old Ford Road, Bethnal Green, London, furniture manufacturer. Application for discharge May 17 at Bankruptcy Buildings, Carey Street, London, W.C.2.

### NEW GLASGOW FIRM

**Parnall & Co. (Glasgow), Ltd.**—Private company. Registered in Edinburgh, March 4. Capital: £2,500 in £1 shares. Objects: To carry on the business of cabinet makers, etc.

### NEW COMPANIES

*The undermentioned particulars of new companies are taken from the Daily Register compiled by Jordan & Sons, Ltd., Company Registration Agents, 116, Chancery Lane, W.C.2.*

**Oakridge Chair Works, Ltd.**—Registered March 30, 1950. Oakridge Road, High Wycombe. Nominal capital: £500 in £1 shares. Directors: H. Messenger and Nellie M. Messenger, Maples, Stokenchurch, High Wycombe.

**Sydney Smith (Devon), Ltd.**—Registered March 30, 1950. Strand Chambers, Torquay, Devon. To carry on business of wholesale dealers in hotel, canteen, shop, office and household furniture, etc. Nominal capital: £100 in £1 shares. Director: T. S. Smith, Torbay Hotel, Torquay.

**F. H. Somers, Ltd.** Registered March 31, 1950. 44, Tyrrel Street, Bradford. To take over business of a furnisher carried on at 38-42, Westgate, Shipley, and 89, Laisterdyke and 44, Tyrrel Street, both in Bradford, by Frank H. Somers. Nominal capital: £20,000 in £1 shares (5,000 non-cum. Pref.). Directors: F. H. Somers, 260, Heysham Road, Morecambe, permanent managing director; W. Broadbent, 119, Rooley Lane, Bankfoot, Bradford.

**Warwick Stores (Furnishers), Ltd.**—Registered March 31, 1950. 7, Smith Street, Warwick. Nominal capital: £2,000 in £1 shares. Directors: J. Parsons and Anne Parsons, 135, Kenilworth Road, Coventry; H. E. Carter, 25, St. Lawrence Avenue, Warwick.

**W. Rollett & Son, Ltd.**—Registered March 31, 1950. To take over business of furnishing and general ironmongers, etc., carried on as "W. Rollett & Son" at 178, Belgrave Gate, Leicester. Nominal capital: £8,000 in £1 shares. Directors: A. W. Rollett and Mrs. I. Rollett, 15, Oakfield Avenue, Birstall, Leics.

**A. & H. Riedel, Ltd.**—Registered April 1, 1950. 105, Copse Hill, S.W.20. To carry on business of manufacturers of and dealers in furniture, fittings, etc. Nominal capital: £500 in £1 shares. Directors: H. Riedel and Mrs. A. T. Riedel, 105, Copse Hill, S.W.20.

**Carpets & Textiles (Wholesale), Ltd.**—Registered April 1, 1950. 4, Broad Street Place, E.C.2. Nominal capital: £1,000 in £1 shares. Director: A. Salem, 33, Beaufort Road, Ealing, W.5.

**Sidney Lyons & Co., Ltd.**—Registered February 28, 1950. 3, Ravey Street, E.C.2. To carry on business of manufacturers of and dealers in furniture, woodware, etc. Nominal capital: £1,000 in £1 shares. Director: S. Lyons, 215, Lea View House, Springfield, E.5.

### COUNTY COURT JUDGMENTS

*The following information has been taken from the Registry of County Court Judgments, the Treasury, S.W.1. Publication does not imply inability to pay. Debts may have been paid, or may refer to disputed cases.*

**Riddick,** H. (male), Stone Place, Rusholme, Manchester, 14, cabinet maker. £13 8s. 3d. March 21.

**Gomersall,** Herbert, 87, Stanhope Road, Doncaster, upholsterer. £13 19s. April 3.

**The Grafton Furnishing Co., Ltd.,** R/O: Grafton House, Roman Road, Bethnal Green, London, E. £34 3s. 11d. March 27.

**Dunford,** E. C. (male), 182, Poynters Road, Dunstable, upholsterer. £18 10s. 10d. March 30.

**Amos** (male), 554, Dudley Road, Wolverhampton, upholsterer. £27 16s. 8d. March 31.

**Bartlett,** Claud Samuel Hutchings, 4, Hill Street, Southport, furniture dealer. £204 16s. 1d. March 20.

**Plawinski,** Anatol, 15, Bridge Street, Hereford, cabinet maker. £31 6s. 9d. March 21.

**Boniel,** I. (male), 153, Brompton Road, Knightsbridge, S.W.3, carpet expert. £30 1s. 3d. April 4.

**Baldwin,** W. E. (male), 25, Gladstone Road, Scarborough, upholsterer. £13 10s. 5d. April 3.

**Wilwall Furnishing Stores** (a firm), 322, Regent Road, Salford, 5. £51 6s. 9d. March 27.

**Malinowski,** Tadeusz M., 60, Pembroke Road, W.8, upholsterer and decorator, £41. April 3.

**Sutton,** Alfred (trading as **The London Carpet & Textile Co.),** 25-26, Thurloe Place, South Kensington, S.W.7. £32 12s. January 9.

**Brooker,** Thomas, 59, Queens Road, Nuneaton; private address: 99, Earls Road; furniture repairer. £40 12s. 4d. March 29.

### CHANGES OF NAME

**Pearson & Pringle, Ltd.,** manufacturers of and dealers in carpets, etc., 117, Lea Street, Kidderminster.—Name changed to G. & D. Pearson, Ltd., on April 11, 1950.

**Mark Rosenberg, Ltd.,** furnishers, etc., 19, Spring Street, Hull.—Name changed to Castles (Hull), Ltd., on April 6, 1950.

**Markmoss, Ltd.,** carpet fitters, etc., 5-9, Back Harrison Street, Leeds, 1.—Name changed to Mark Moss, Ltd., on April 5, 1950.

**Bartlett's Modern Furniture Works (1939), Ltd.,** 35, Copthall Avenue, E.C.2.—Name changed to Welsel Modern Furniture, Ltd., on March 29, 1950.

### INCREASES OF CAPITAL

**Neuweiler & Co., Ltd.,** furniture, handicraft and leather goods manufacturers, etc., 70, Westgate, Wakefield. — Increased by £13,000 in 9,000 Ordinary and 4,000 Preference shares of £1, beyond the registered capital of £2,000.

**Marsden Mattresses, Ltd.,** 43-49, Lime Street, Newcastle-on-Tyne. — Increased by £23,500 in £1 Ordinary shares, beyond the registered capital of £1,500.

**Lino and Carpets, Ltd.,** 66, Camden High Street, N.W.1.—Increased by £3,000 in £1 Ordinary shares, beyond the registered capital of £2,000.

**Modern Upholsterers,** Ltd., Luckwell Road, Bedminster, Bristol.—Increased by £8,000 in £1 Ordinary shares, beyond the registered capital of £2,000.

**Hardy & Co. (Furnishers), Ltd.,** 21, Low Friar Street, Newcastle-on-Tyne.—Increased by £50,000 in £1 Ordinary shares, beyond the registered capital of £100,000.

**H. P. Lorie, Ltd.,** furniture manufacturers, etc., 152, High Street, Poole.—Increased by £6,000 in £1 Redeemable Preference shares, beyond the registered capital of £1,000.

**Freedman Upholstery Company, Ltd.,** 23-26, Broad Street Avenue, E.C.2.—Increased by £8,500 in £1 Ordinary shares, beyond the registered capital of £1,500.

The . . .

# Timber & General Mutual Accident Insurance Association, Limited

## REGIS HOUSE, KING WILLIAM STREET, LONDON, E.C.4.

FOUNDED IN THE YEAR 1916 TO FURTHER THE INTERESTS OF THE TIMBER AND ALLIED TRADES

---

**SPECIAL ANNOUNCEMENT**

The Directors have pleasure in announcing that the position disclosed by the Association's accounts for the ten months ending 31st October, 1949, enables the Directors to make to all Members a Return of

**20%**

of the Employers' Liability premiums paid for the insurance year ending in 1949.

In addition to the above, Members whose policies are renewed in 1950 will receive

**15%**

bonus calculated on the premium paid for the year 1949/50.

If you are not a Member, why not obtain details of our rates?

---

*The affairs of the Association are directed by the following members of the Timber Trade:—*

**J. L. BAYNES, Esq.,**
(Gabriel Wade & English, Ltd.)
Chairman

**E. P. TETSALL, Esq.,**
(Wm. Brown & Co. [Ipswich], Ltd.)
Vice-Chairman

**J. FRANK ASHTON, Esq.**
(John H. Ashton, Ltd.)

**W. O. WOODWARD, Esq.**
(Nottingham Mills Co., Ltd.)

**J. STANLEY MEGGITT, Esq.**
(Meggitt & Jones, Ltd.)

**A. H. SHERRY, Esq.**
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**H. N. NEWSUM, Esq. M.C., J.P.**
(H. Newsum, Sons & Co., Ltd.)

*"We have now placed several large contracts for French Beech Squares and Dimension Stock. We invite enquiries for all sizes from our friends in the Trade."*

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**The Furniture Bedding & Upholstery Manufacturer**

*VOL. 26, No. 321* *May 12th, 1950*

**A PRACTICAL JOURNAL FOR THE FURNITURE AND WOODWORKING INDUSTRIES**

**Birmingham Section of B.I.F. Shows Manufacturers—**

# ENTIRELY NEW PRODUCTION PLANT FOR THE FURNITURE FACTORY

**(By "World" Staff Reporters)**

YEAR after year the Birmingham section of the B.I.F. widens its scope, increases its exhibiting space and is able to report record attendances.

The total space, indoor and outdoor, which has been let for 1950 is 488,377 sq. ft., compared with 413,487 sq. ft. for 1949.

Attendance figures are once again expected to set an all-time high.

A new feature is the inclusion of a stand staffed by representatives of the U.S. Department of Commerce. Their job will be to furnish general information on U.S. markets and to tell the British exporter where he may obtain answers to more specific queries relating to his particular problems.

Fair officials have asked exhibiting firms to give emphasis to displays designed to appeal to potential buyers from dollar and other hard currency markets.

The chairman of the Board of Management, Mr. Walter Higgs, said on Press day that it was particularly pleasing to them in Birmingham that the recent increase in total B.I.F. exhibiting space was due to extensions to the Castle Bromwich building.

Since it had been enlarged by 55,000 sq. ft.—and the outdoor exhibits increased by a further 57,000 sq. ft.—the entire area covered by exhibits in London and Birmingham now totalled one million square feet.

This is the Fair's 29th birthday, the London section celebrating its 28th birthday (it was established in 1915, but no exhibition was held in 1925, the year of the British Empire Exhibition at Wembley, nor during the World War II period).

The Birmingham section, established in 1920, celebrates its 24th birthday.

The first Fair in London in 1915 brought together 591 exhibitors occupying 88,000 sq. ft.

The half-century sees these figures increased to 3,050 exhibitors and 980,000 sq. ft.

## *Plug-in Motor Control, Switchgear*

AN entirely new principle is embodied in the plug-in motor control and switchgear demonstrated by the manufacturers, Ega Electric, Ltd., of Holyhead Road, Wednesbury, Staffs.

It is a self-contained unit, complete with isolator, fuses and overloads. The working unit is completely detachable without disconnecting any wires, which means that complete accessibility is obtained by withdrawing the isolator and removing the cover screws.

The makers claim that there are no undue delays on machine tools and that replacements can be fitted within a matter of seconds.

The uniformity of design for all models ensures symmetry of alignment on the machine face, and all models can be supplied in flush or surface mounting at the same price.

Cleanliness of line in workshop plant is an important factor often overlooked.

The whole mechanism is mounted on the cover, so that if a fault occurs the complete working unit

*(continued next page, col. 1)*

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## *Birmingham B.I.F. Report — continued*

# New Plant for Furniture Production

## Electric Spray Gun

A SPRAY gun which does not use compressed air, but plugs simply into any electric supply outlet, which is completely self-contained and weighs only three pounds, and which sprays with no mist or bounce, is an evolution in spraying equipment that is of considerable importance to the finishing shop.

Such a model—claimed to be the first of its kind—is being shown by Ega Electric, Ltd., of Holyhead Road, Wednesbury, Staffs.

The gun makes use of the edges of high-speed centrifuges for atomising and throwing the liquid, and the motive power to these is supplied by a universal electric motor contained in the housing above a pistol grip of conventional design.

The unit consumes about 60 watts at 230 volts, and the motor drives, through the medium of a small gear-box, a feed pump of the Archimedean screw type which rotates in the liquid container or canister of the gun.

A trigger controls the gun by opening or closing a gap in the feed tube. When the trigger is free and the motor still running, the liquid is lifted up to the gap in the feed tube and then returned to the canister. The result is that the material is constantly mixed.

*One of the most important developments at the Birmingham B.I.F. is this spray gun, made by Ega Electric Ltd., which does not use compressed air but plugs into any electricity supply point.*

When the trigger is depressed, the gap is closed and the feed circuit is completed, allowing the liquid to travel into the atomising head; where it is atomised and thrown from the gun.

The volume of spray is controlled by a knurled thumbscrew in the pistol grip. There are no needles or valves; complete control is effected by means of the gap in the feed tube.

Since only the particles of the material being sprayed have energy, there is not the mist or bounce from the surface that is usually associated

(*continued top of column 3*)

with pressure spray guns. It is, therefore, possible to work within one inch of the object being sprayed.

The operation of cleaning is merely by filling the canister with the solvent of the material which is being used (such as thinners for oil paint, or water for water paint), and spraying for a few seconds from the gun.

The motor housing and pistol grip are mouldings of insulating material, and the motor unit is electrically isolated from the metallic spray head by means of a rubber coupling.

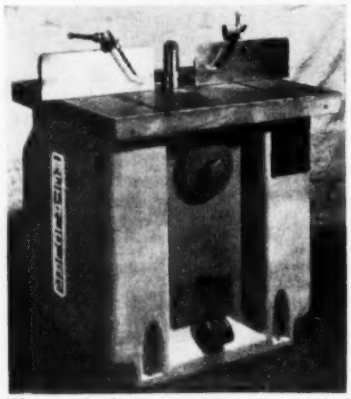
## Vertical Spindle Moulder

A SPINDLE moulding machine embodying an entirely new arrangement for spindle elevation and controls should be examined by all visitors to the Fair who have any connection with woodworking.

This vertical spindle moulder is manufactured by Metalclad, Ltd., of Stanningley, Leeds, and distributed by George Cohen, Sons & Co., Ltd.

The method of mounting the cutter spindle is claimed to be entirely original, and completely eliminates vibration.

The loose top-piece fits into the main spindle, and is held by a lock-nut in the usual manner, but the main spindle slides in a housing attached to the underside of the table. The motor drive is in a fixed



*The method of mounting the cutter spindle on this vertical spindle moulder is claimed by the manufacturers, Metalclad, Ltd., to be entirely original and to completely eliminate vibration.*

position, and the entire raising and lowering motions are taken on the spindle alone.

A conveniently placed handwheel operates the rise-and-fall mechanism, and a small handgrip enables the moulding spindle to be locked in any desired position.

(*continued over page*)

## *Plug-in Motor Control and Switchgear*

(*continued from previous page*)

can be withdrawn by removing four screws.

Should it be found that the contactor is faulty, necessitating lengthy repairs, a new unit can be substituted and the repairs carried out on the original unit at leisure.

As the operation of removing one unit and replacing it with another takes only a few seconds, the loss of machine time is reduced to a period much less than is necessary when repairs to contactors are carried out on the spot.

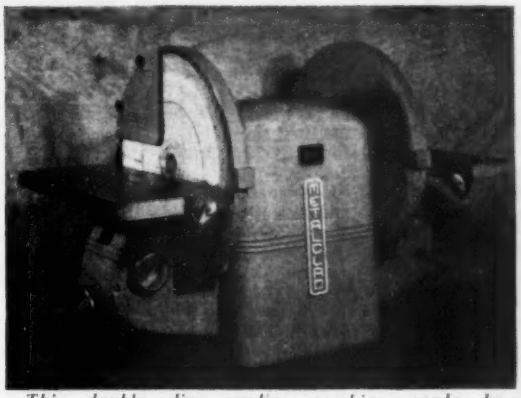
The mains, and supply to the motor, are carried in a completely shielded terminal block in the case back, which eliminates the necessity of disconnecting any leads when servicing.

These starters are fitted with re-wirable cartridge fuses, which are interchangeable with H.R.C. fuses. They have indirectly heated thermal overloads fitted on three phases with infinitely variable adjustment. The heater coils are quickly replaceable by the removal of only two screws.

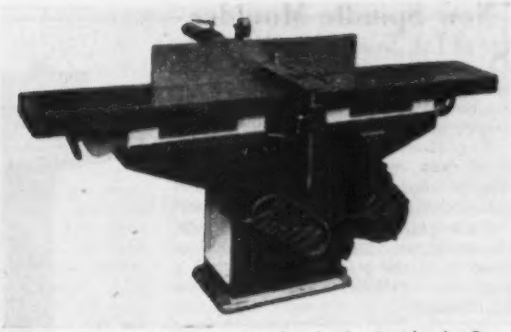
The overload trips have silver contacts, and push-button control is fitted in the cover, with provision for remote control on three wires.

All mains contacts are silvered, and no-volt release is inherent. The whole unit is compactly housed in a neat metal case and can be supplied for surface or flush mounting.

To ensure uniformity of appearance, and with the object of assisting machine tool manufacturers in their problems of standardisation, all models are housed in two sizes of case having the same height and depth, the only variation being in the width.



*This double disc sanding machine, made by Metalclad, Ltd., has the sanding discs fitted on to a flanged hub carried on the main spindle.*



*This 12 in. surface planer by J. J. Smith & Co. (Engs.), Ltd., has the top of the main frame machined in one plane, with a keyway cut longitudinally to ensure correct alignment of the table when drawn back for moulding. The fence can be canted 45 degrees and locked in position.*

## Double Disc Sander

THE new Metalclad double disc sanding machine has the sanding discs fitted on to a flanged hub carried on the main spindle.

The disc spindle revolves in heavy type bearings, built in to the main body frame. These bearings are entirely dust free and can be lubricated from convenient positions on the frame.

The discs are machined all over, and are accurately balanced and trued for perfect running. The abrasive paper is glued directly to the surface of the discs.

Alternatively, discs are available on which the abrasive paper is securely held against a cork facing by a tapered outer ring with adjustable studs. Clamps are supplied for the glued type of sanding disc together with one spare disc.

The sanding disc work tables are arranged to cant 45 degrees below and 10 degrees above the horizontal by means of gearing entirely enclosed within the supporting bracket.

Canting movement of the tables is easily effected by means of conveniently placed handwheels, and is automatically registered on graduated indicator plates.

Horizontal movement for setting the tables close up to the discs is controlled by a handwheel, and the mechanism is entirely enclosed. Rigid locking devices ensure the stability of the table under all working conditions.

A graduated fence can be supplied if specially ordered.

The sanding discs are entirely protected at the rear and on the front under the table. All guards are quickly removable, and are machined on their faces to give a good dust-tight joint.

The hoods are arranged to divert the dust to an outlet below the table.

The machine has a one-piece solid spindle of robust dimensions, and the spindle bearings are enclosed.

Handwheels control the angular and traverse motion for the table, and there is a positive lock. The table raising gears are enclosed within the table bracket and there is easy access to lubrication points.

This double-disc sander is made by Metalclad, Ltd., and distributed by George Cohen Sons & Co., Ltd.

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*(continued from previous page)*

The brake and lock mechanism is also a new development which provides unusually easy and foolproof control.

The machine can only be started with the foot pedal in the raised position. While the pedal is in this position, the spindle locking pin cannot be engaged. Depression of the foot pedal cuts off the current and automatically applies a brake to the spindle.

The locking pin can now be engaged to lock the spindle, if necessary, for cutter changing. The foot pedal cannot be raised into the starting position until the spindle locking pin is disengaged.

The fences have loose front plates which are adjustable to suit the capacity of the cutters being used. They are independent, and have fine screw adjustment which can be locked for any desired position along the table.

Fence pressure springs are provided as part of the fence equipment.

The table measures 3 ft. by 2 ft. 8 in., and is 2 ft. 10 in. from the floor.

Other features: Motor, and all working parts connected to the cutter spindle, are enclosed within the frame; foot operated brake control; automatic knock-off arrangement; lock for spindle; automatic brake and lock mechanisms; door in rear of frame for inspection purposes.

## New Belt Sander

A LIGHTWEIGHT fabricated frame has been designed for a new belt sanding machine which is being exhibited. This brings the initial cost down and makes the machine easily movable.

The standard model has a 7 ft. 6 in. by 2 ft. 9 in. table which is made from selected pine with a flat working face, stiffened with oak ribs underneath. An adjustable work stop is provided.

The table supports are of steel with spacing tubes and cross straps locked in position to ensure a parallel and rigid track for the table. They are mounted on cast-iron brackets and arranged to rise and fall on round steel pillars with six ball races.

The table can be quickly raised or lowered by a handle conveniently placed at the top of the machine. Counter balance weights operated by roller chain complete the table mechanism and eliminate screw threads which are liable to clog and waste time.

The belt pulleys are 9½ in. diameter giving an approximate belt speed of 4,000 ft. per minute. Both pulleys are covered by steel guards.

The pressure pad is attached to a cast-iron bracket with six ball races running on a 1½ in. diameter bright steel shaft.

The pad is counterbalanced to return from the belt when released by the operator. It is 12 in. by 7 in. and faced with felt to give a cushioned pressure on the work. A loose hand pad is also supplied.

With this sander, which is manufactured by J. J. Smith & Co. (Engs.), Ltd., is an efficient suction fan mounted direct on the motor spindle and which discharges through a 4 in. diameter shute, suitable for connecting to dust extracting plant or separate container as required.

## New Spindle Moulder

SPECIAL attention is paid to the fencing in the designing of the spindle moulder produced by J. J. Smith & Co. (Engs.), Ltd. The fences are unusually deep.

The front plates of cast iron are 8 in. deep, well ribbed to give substantial support for heavy work and additional protection to the operator.

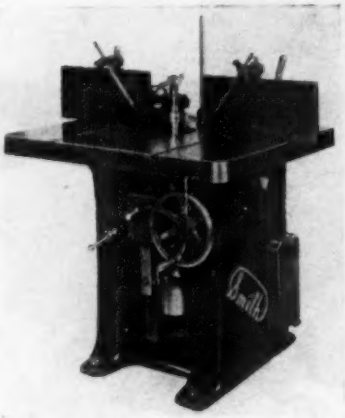
Back plates are a departure from the usual practice because the movement is of the piston type, through a long cast cylinder with handscrew adjustment.

The motion is dustproof and cannot get choked with chippings, and all motions are locked by fixed levers which reduces the time wasted looking for spanners. Four easily-operated spring pressures are also provided.

The spindle and bearings are enclosed and mounted in one dustproof cast-iron housing.

Another safety feature is the introduction of a mechanical lock, built into the spindle housing, which can be quickly engaged and automatically breaks the circuit. This ensures that the machine cannot be started while the lock is in position.

A special feature is that the spindle is accurately machined to take English, French, grooving and routing heads. An efficient hand-brake is fitted for speed in changing cutters.



*Unusually deep fences are a feature of this new spindle moulder. A mechanical lock in the spindle housing ensures that the machine cannot be started while the lock is in position. (J. J. Smith & Co. [Engs.] Ltd.)*

The rise and fall of the spindle and motor is operated by a handwheel through a worm and wormwheel, giving a maximum rise and fall of six inches. The motion can be locked in any position.

The table is 36 in. by 33 in. with deep walls, with heavy dovetailed bolts sliding in slots to secure fences, and fitted with two loose rings.

Made by J. J. Smith & Co. (Engs.), Ltd., the machine has a maximum depth of cut of six inches, and a maximum width saw to fence of 19 inches. It is made in two sizes; 20 in. and 26 in.

The fencing is assembled from three castings; front plate, back plate, and knuckle. The unit is arranged to cant to 45 degrees, and the front plate has a longitudinal movement.

The fence can be quickly moved across the table, and final sizes may be obtained by a small handwheel. It will swing clear of the table for cross-cutting.

A table extension can be supplied as an extra for the 20 in. machine, to give a saw to fence distance of 36 in. for splitting plywood.

The saw-top guard is attached to steel pillars with a screw rise-and-fall motion and locking handles. If the machine is to be used for splitting plywood sheets, a special safety combined riving knife and guard can be supplied as an extra. This unit will prevent the work kicking up and backwards.

The saw-bottom guard has a small door for easy access to the spindle nut.

## Electric Chain and Hollow Chisel Mortiser

A NEW type of quick acting, cam-operated vice is provided with the electric chain and hollow chisel mortiser exhibited by J. J. Smith & Co. (Engs.), Ltd., of Waddicar Lane, Melling, near Liverpool

This vice eliminates the use of spanners. The work is held securely by the forward action of the ram, and then quickly locked in position by a lever.

Various thicknesses of timber are speedily accommodated, as the ram is claimed to operate efficiently from one to nine inches.

Length stops are provided which may be quickly set and disengaged by the operator. Robust depth stops are fitted to the workhead, enabling two different depths to be obtained at one setting. No spanners are required in these operations.

Both the chain and chisel attachments are mounted directly on to the motor, and the change from one to the other can be effected very rapidly. The chisel bits are driven through spiral bevel gears, and the chain directly by the motor spindle.

The chisels are held securely in position by a tapered, hardened and ground collet, which automatically centres the chisel to the bit. An appreciably longer life is said to be obtained from the chisel and bit, as malalignment is eliminated. Unloading is quick and straightforward and no force is needed.

The firm has dispensed with parallel bushes for loading the bits on the spindle. A three-jaw chuck is fitted to accommodate all bit shanks from $\frac{1}{4}$ in. to $\frac{1}{2}$ in. diameter, and the bit is automatically centred.

The table, which is ribbed and stiffened to give correct alignment and support to the work, has a lateral movement of $4\frac{1}{2}$ in., and a longitudinal movement of 24 in.

## Turret-type Sawbench

A TURRET-TYPE sawbench, which is claimed by the makers to be the only one of its kind, has a rotating table that provides distinct advantages in cramped workshops.

It ensures also greater output by the operative because the table can be rotated to suit the work, instead of the material being continuously handled to suit the position of a fixed saw.

It can be locked in any position, and no spanners are required because all adjustments are fitted with a lever action.

## New Features in Surface Planer

AN interesting 12 in. surface planer by J. J. Smith & Co. (Engs.), Ltd., with several noteworthy features, is to be found on that firm's stand.

The top of the main frame is machined in one plane with a keyway cut longitudinally to ensure correct alignment of the table when drawn back for moulding.

The table supporting yokes are of cast iron with long, broad machined faces underneath for the draw-out motion and four well-spaced angled slide-ways for rise and fall.

The yokes can be locked in any position by a handle on the back of the machine.

The tables rise and fall through a screw operated by a handwheel to obtain a maximum rebate of $\frac{3}{4}$ in. Rules graduated to $\frac{1}{16}$ in. enable the machinist to obtain any height quickly. Both tables are fitted with replaceable steel lips.

The fence can be canted 45 degrees and locked in position. Two adjustable spring pressures are fitted on the feed side. The cutter block is of the circular safety type which operates with a shear cut using two thin knives.

For safety purposes, the front bearing house is provided with broad flanges to guard the end of the block, and a telescopic guard is provided.

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## Waring & Gillow: Bigger Dividend

AN increase in profits (before taxation) of £110,222 was made in its year to January 31, 1950, by **Waring & Gillow,** the Oxford Street, W., general furnishers, etc., and the company is raising its dividend on the 12s. Ordinary units from 1s. 2d. to 1s. 9d. per unit, that is from 9 13/18ths per cent to 14 7/12ths per cent.

Profit, after all charges, including taxation, amounts to £119,113, against £83,840. The taxation provision in arriving at that profit was £145,500 (previously £70,551).

Net cost of the Ordinary dividend is £14,437, against £9,625. This time general reserve receives nil, in comparison with £21,946, but the carry-forward is raised to £159,093 from £78,574, after providing for all dividends. The 12s. Ordinary units are quoted 23s. 6d. Mr. I. C. Sanderson is chairman.

## *Arding & Hobbs Earn £146,000*

GROUP trading profit to January 31 of **Arding and Hobbs** is £146,285 (£135,522). Rents £2,467 (£1,065), and interest £130 (nil) bring this up to £148,882 (£136,587).

To depreciation fixed assets £6,193 (£7,979), leasehold amortisation £4,596 (same), unrealised profit hire purchase instalments, carried forward, £5,555 (£11,498), mortgage interest £6,185 (£6,328), bank overdraft interest £30 (£212), profits tax £14,500 (£13,400), income tax £46,757 (£47,222), leaving group net profits £65,066 (£45,352).

To further provision deferred repairs £15,000 (same), Preference dividends £4,689 (same), final Ordinary dividend 45 per cent, making 75 per cent, £33,685 (same), forward £51,229 (£40,419).

## Bath Cabinet Make More

THE trading profit of **Bath Cabinet Makers & Artcraft** for 1949 is announced to be £39,116 (£36,638). Directors' emoluments, depreciation, etc., absorb £12,002 (£11,867) and taxation £13,000 (£12,000).

## *Edward Grey Make £191,000*

TRADING profit for the year ended February 5, of £191,397 (£99,593 for period September 13, 1948, to February 5, 1949) is declared by **Edward Grey,** furnishing drapers.

This is increased with investment income to £191,888 (£99,672). Deduct mortgage interest £3,850 (£1,515), loans interest £846 (£912), depreciation £21,643 (£6,330), auditor's remuneration £550 (£450), remuneration of directors £15,365 (£7,142), written off intangible assets £5,982 (4,550), taxation £86,833 (£69,513), net profit £56,819 (£9,260).

To Preference dividend £8,700 (£3,456), Ordinary interim dividend 1¼ per cent £3,094, final dividend 3¾ per cent £9,281 (rate of 5 per cent per annum for period £4,916).

### J. Berry's Bonus Issue

AN extraordinary general meeting of **J. Berry & Sons,** is called for May 24 to consider the scrip bonus issue of one six per cent £1 Redeemable Cumulative Preference share for every twelve 2s. Ordinary share held on April 25.


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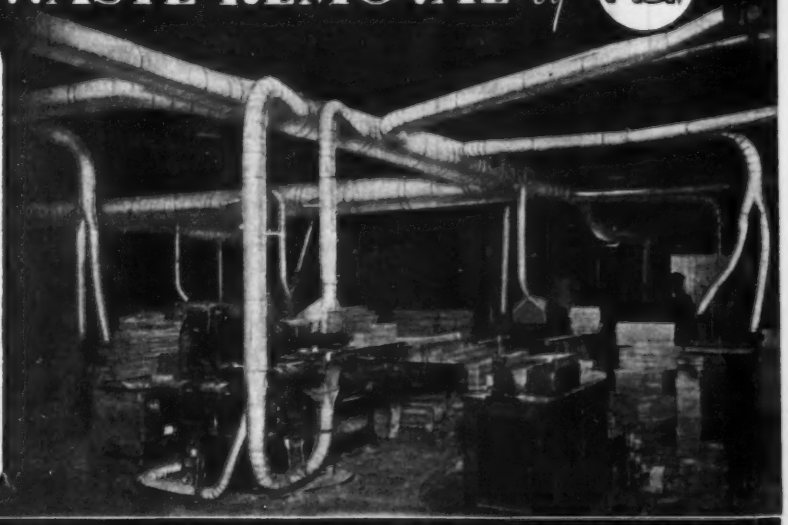

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# Blundell Group Makes More

GROUP trading profit for **John Blundell** to January 26, is £480,339 (£329,347), with interest, etc. £5,086 (£4,532), provision for deferred repairs no longer required £8,945 (nil), making it £494,370 (£333,879).

Final Ordinary dividend is 15 per cent, making 25 per cent. Forward £76,698 (£43,894).

Consolidated current assets £1,711,419 (£1,473,383). Current liabilities and provisions £547,391 (£470,808). Revenue reserves and surplus £268,586 (£153,553).

## Kean & Scott's Profit Up £4,000

AFTER tax deductions of £20,750 (£15,800), the net profit for the year to January 31 for **Kean & Scott** is £18,790 compared with £14,642 for the previous year.

To this should be added excess taxation provision £2,000 (nil), provision deferred repairs brought in £4,000 (nil) and £7,948 (£7,760) brought forward, making available balance £32,738 (£22,402).

To Preference dividend £605 net (same). Ordinary dividend 10 per cent and bonus 15 per cent (dividend 10 and bonus 10 per cent). £4,812 (£3,850), employees' benefit fund nil (£5,000), general reserve £4,000 (£2,000), stock contingency reserve £5,000 (£3,000), pension fund £10,000 (nil), forward £8,321.

## Drey Simpson £22,000 More

TRADING profit of the **Drey Simpson** group for 1949 is £84,591 (£62,479), plus investment income £1,204 (£1,633), making £85,795 (£64,112).

After depreciation £5,180 (£5,172), taxation £55,625 (£37,324), net group profit £24,990 (£21,616).

Off goodwill £4,250 (£7,036), stock reserve £10,000 (£5,000), general reserve £5,000 (£2,500), proposed dividends £7,310 net (same), being 9 per cent on Ordinary shares and 28½ per cent on Deferred Ordinary, forward £9,762 (£11,322), net profit parent company, after tax and depreciation, £19,299 (£8,338). Forward, after allocations, £7,251 (£5,262).

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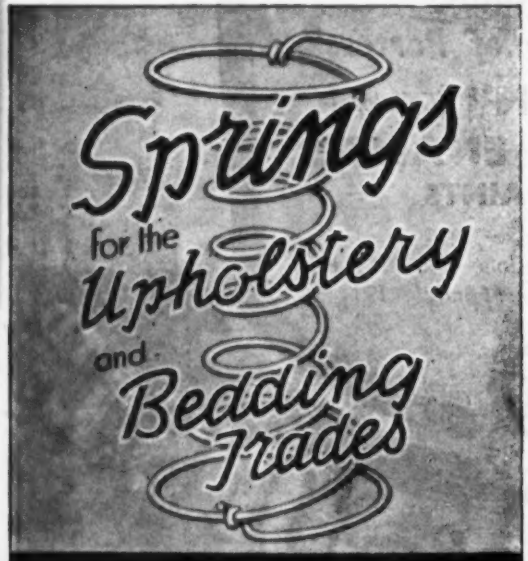


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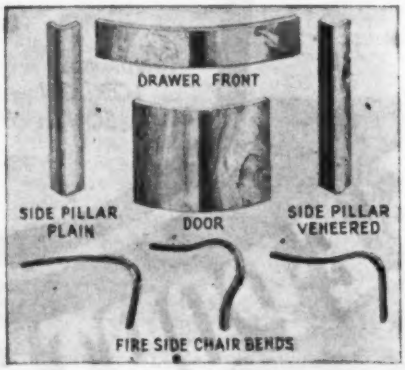


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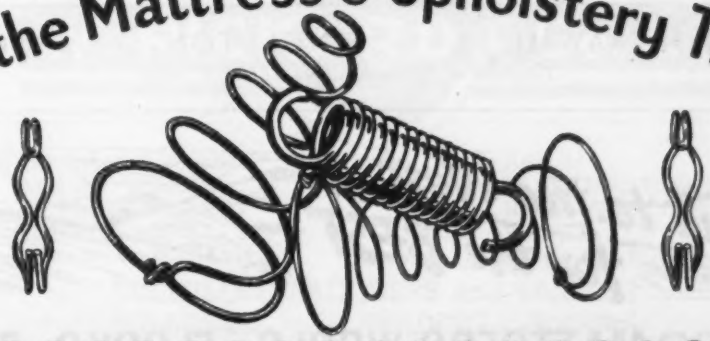

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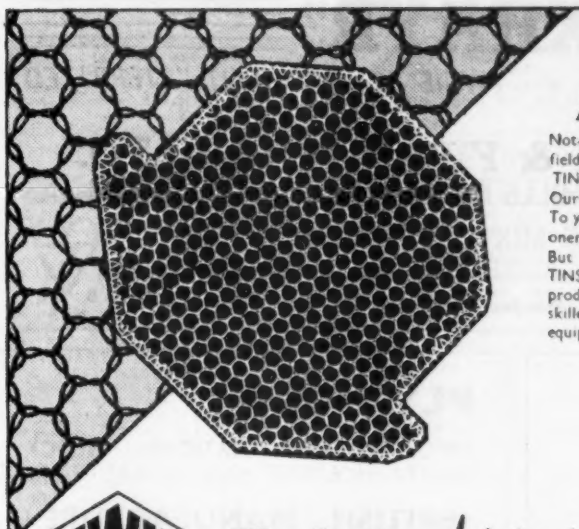

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**FURNITURE SALESMAN wanted for** Green Street Branch. Experienced and good references essential. Permanent position.—Apply: W. H. Norris & Sons, Ltd., 306 Green Street, Upton Park, E.13.

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*(continued on page 87)*

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Tenders are also invited for the supply of furniture and soft furnishings (including a large quantity of down quilts) to the Council's Hostels at Brigg, Gainsborough, Market Rasen and West Keal.

Particulars of requirements and forms of tender may be obtained from the County Welfare Officer, County Offices, Lincoln, and should be returned in plain sealed envelopes endorsed "Tenders—Hostels," not later than 1st June, 1950.

The Council do not bind themselves to accept the lowest or any tender and reserve the right to accept part of any tender.

H. COPLAND,
Clerk of the County Council.

County Offices,
Lincoln.
May, 1950.

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# INDEX to ADVERTISERS


Air Control Installations, Ltd. ..... 77
Airedale Spring Mfrs., Ltd. 88
Alcock & Stowell, Ltd. ..... 24
Aleabury Bros., Ltd. ..... 80
Anderson, Harry, Ltd. ..... 36
Austin, F. (Leyton), Ltd. ... 13
A.V.P. Industries, Ltd. ..... 21

Baker, Dulley & Co., Ltd. 38
Bardens (Bury), Ltd. ..... 81
Bates, C. R., & Sons, Ltd. 40
Bath Cabinet Makers & Art Craft, Ltd. ..... 70
Beacon Bedding Co., Ltd. ... 2
Bedding Supplies, Ltd. ..... 36
Birdsall, G. W., & Co., Ltd. 78
Birshall, Ltd. ..... 40
British Floor-cloth Co., Ltd. 33
Brown, N. C. (Rochdale), Ltd. ..... 43
Burgess Bedding ..... 59
Burrows, A. J., & Co., Ltd. 38
Bywater, Wm., Ltd. ..... 96

Caplan, H. (Furniture), Ltd. 67
Castle Bros. (Furniture), Ltd. ..... 14
Century Furniture, Ltd. ..... 30
Cheetham, Alex. J., Ltd. ..... 2
Chelsea Quilt Co., Ltd. ..... 3
Chiswell Wire Co., Ltd. ..... 47
Cinnamon, J., Ltd. ..... 17
Collins & Hayes, Ltd. ..... 49
Columbia Photo Services, Ltd. ..... 38
Crown Spring Co., Ltd. ..... 73
Curtis, G. E. S., & Co., Ltd. 38

Dancer & Hearne Bros., Ltd. 15
Davies, D. M. (of Slough), Ltd. .....20 & 25
Davis, Gordon, Ltd. ..... 47
Dean, J., Ltd. ..... 40
Dermide, Ltd. ..... 4
Dixon, Arthur, & Co., Ltd. 81
Dudley's of Kensington, Ltd. 34

Ellis, J. T., & Co., Ltd. ..... 32
Elwilply Veneer Co., Ltd. ... 84

Epsom Cabinet Works, Ltd. 28
Epstein, S., Ltd. ..... 11

Fashionwood, Ltd. ..... 34
Finecraft Furniture, Ltd. ... 42
Finewood Products, Ltd. ..... 34
Furniture Industries, Ltd. ... 25

Gilbert, D. M., & Co., Ltd. 1
Goldberg, Y. & Sons, Ltd. ... 84
Greaves & Thomas, Ltd. Cover ii
Grosvenor Bedding Co. ..... 26

H.H.P. Sales, Ltd. ..... 48
Hancock & Lant, Ltd. ..... 46
Hensher, A. & S., Ltd. ..... 9
Herrmann, H., Ltd. ..... 5
Hill, Buchanan, Hall, Ltd. ... 42
Homelea Fittings (London), Ltd. ..... 26
Howard, Graham, Ltd. ..... 10
Hudson, W. A., Ltd. ..... 70
Humphries, A. V., Ltd. ..... 34

Ings, Sydney H., & Sons, Ltd. ..... 4

Keen, W. ..... 45
Kent & Co. (Smith), Ltd. ... 36
King, Sydney, & Co., Ltd. ... 44

Lawrence Cabinet, Ltd. ..... 37
Lawrence, William, & Co., Ltd. ..... 74
Lazarus, L., & Sons, Ltd. ... 27
Leach, P., Productions, Ltd. 22
Leather Cloth Co., Ltd. Cover iv
Lee & Hollomon ..... 88
Loncraine, D. C., & Co. ..... 43

Lupton, James, & Sons, Ltd. 42
Lusty, W., & Sons, Ltd. ..... 6

Manchester Spring Cushion Manufacturers ..... 44
Mandleberg, J., & Co., Ltd. 35
Marcus, L., Ltd. ..... 24
Matthews, C. E., & Co., Ltd. 27
Matthews, S., & Sons, Ltd. 18
Mengers (London), Ltd. ..... 44
Michell, C. F. (Duraluxe), Ltd. ..... 36
Millbourn, V. M., & Sons (1946), Ltd. ..... 12
Mitcham Hair & Fibre Mills, Ltd. ..... 84
Morris, H., & Co., Ltd. ..... 68
Myer, Horatio, & Co., Ltd. 29

Nathan, B. & L., Ltd. ..... 39
Nerden, John (Bedding), Ltd. 10
Norcutt, W. G., & Co. (London), Ltd. ..... 88
Northern Bedding Co., Ltd. 44

Old Bleach Linen Co., Ltd. 8

Palatial, Ltd. ..... 19
Paragon Furniture, Ltd. ... 46
Parslow Furniture, Ltd. ..... 45
Pass, E., & Co., Ltd. ..... 80
Pickard, W., & Co., Ltd. ... 83
Pintus, Robert, & Co., Ltd.... 82
Poplar Flock Mills, Ltd. ..... 86
Poplar Furniture, Ltd. ..... 18
Porter, S. E., & Sons, Ltd. 79
Poulton & Nicholson, Ltd. 58
Pullman Spring-Filled Co., Ltd. ..... Cover i
Purified Flock & Bedding Co., Ltd. ..... 82

Pymore Mill Co., Ltd. ..... 80

R.A. Postcards, Ltd. (Photo Way) ..... 24
Rackstraw, J. S., & Co. ..... 44
Rapport, M. A., & Co., Ltd. 46
Regina Fabrics, Ltd. ..... 6
Robertshaw, James, & Sons, Ltd. ..... 38
Rose & Co. ..... 46
Rouse, G., & Co., Ltd. ..... 84

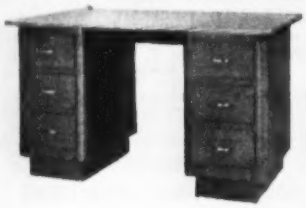
Scott, A. (Duride), Ltd. ..... 42
Scrivener, R. G. & J. ..... 40
Segal (General Merchants), Ltd. ..... 84
Serlin, L., & Sons, Ltd. ... 26
Shear, S., & Sons, Ltd. ..... 22
Sherborne Upholstering Co. 40
Siddall & Hilton, Ltd. ..... 28
Simbros, Ltd. ..... 44
Simons, Charles ..... 42
Singer, R., & Co., Ltd. ..... 12
Smith, N. B., & Co., Ltd. 30
Spencer, J. M. ..... 32
Stanton, Greene & Benson ... 46
Stockwell & Bax, Ltd. ..... 8
Styles & Mealing, Ltd. ..... 41
Sussex Dowels ..... 82

Taylor Bros. ..... 23
Tinsley Wire Industries, Ltd. 83
Timber & Gen. Mut. Acc. Ins. Assoc. ..... 72

Vitafoam, Ltd. ..... Cover iii

Waldo (Sheffield), Ltd. ..... 28
Weisbaum Bros., Ltd. ..... 73
Wilcox & Co. ..... 30
Wilkin, Henry, Ltd. ..... 16
Wilson & Ingham (1935), Ltd. ..... 32
Wolberg, L., Ltd. ..... 7
Wood & Metal Industries, Ltd. ..... 31
Woods, P. & S., Ltd. ..... 46
Wright, V. ..... 16





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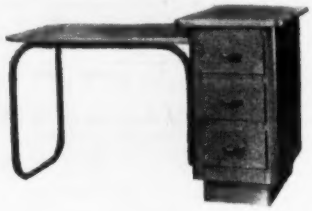

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